



**REPORT TO:** The Musselburgh Racing Associated Committee

**MEETING DATE:** Tuesday, 18 September 2018

**BY:** General Manager

**SUBJECT:** Finance Report – Quarter 1-2 Review 2018-19

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## **1 PURPOSE**

- 1.1 To update the Committee on the profit/loss forecast for the year from 1<sup>st</sup> April 2018 to 31<sup>st</sup> March 2019 at the end of the first and second quarter.

## **2 RECOMMENDATIONS**

- 2.1 The Committee are asked to note the financial performance to date and the forecasts to the year ending 31 March 2019.
- 2.2 The Committee are asked to consider repaying the outstanding HBLB loan before the 3<sup>rd</sup> party operator is appointed.

## **3 BACKGROUND**

### **3.1 Profit/Loss 2017-18**

- **27 fixtures staged in 2018-19 compared to 28 fixtures staged in the previous year**
- **Extra Fixtures – None.**
- **Abandonments – One.**
- **Forecast Raceday Income is £4.456m, up £65k on the budget** (and down £55k on the previous year)
- **Forecast Raceday Expenditure is £2.460m, up £31k on the budget** (and up £35k on the previous year)
- **Forecast Expenditure on PM is £1.837m, down £16k on the budget** (and down £138k on the previous year).

- **Forecast cost of Prizemoney to the MJRC is £1.096m, up £57k on the budget** (and down £46k on the previous year)
- **Forecast Profit from Racedays (after PM) is £899k which is down £23k on the budget** (and down £44k on the previous year).
- **Forecast Fixed Income is £947k, up £22k on the budget** (and down £22k on the previous year)
- **Forecast Fixed Expenditure is £1.742m, up £37k on the budget** (and up £3k on the previous year)
- **Forecast Profit/loss is £104,670k which is down by £37k on budget** (and down £70k on the previous year)
- **Forecast Expenditure (after grants and disposals) on Essential Maintenance and Capex Development Programmes is £135k which is £85k up on the budget** (and up £89k on the previous year)
- **The net cash inflow/outflow for the year is a -£18.8k**
- **Loans (Levy Board) received in the year will be £0k**
- **Loans repaid in 2018-19 will be £26k**
- **Investment in Britbet is £77k**
- **Opening balance sheet position on 1<sup>st</sup> April 2018 was £187,317**
- **Closing balance sheet position on 31<sup>st</sup> March 2019 is forecast to be £168,385k before additional expenditure on one-off professional fees.**

### **3.2 Commentary**

We have staged six fixtures in Q2 to date; two fixtures in July and four fixtures in August. We have benefited from the good summer weather and attendance revenues have been above budget.

At the end of Q1 we were however, concerned about the new SIS LBO fee income. RMG receive a fixed fee per fixture from SIS who supply the pictures and data to the LBOs. The fixed fee per fixture is based on a minimum 9000 LBOs. Once the number of LBOs falls below 9000 the fixed fee per fixture reduces. At the start of the year there were 9650. RMG pools the fixed fees and then distributes the fees to each racecourse based on the relative performance of each racecourse within the group.

Racecourses receive a fee per runner and fees based on each racecourse's betting performance. If the total number of runners increases across the board compared to 2017 then the runner pool has to grow but the betting performance pool has to shrink.

Racecourses receive their income, based on the number of runners and betting performance, one month in arrears. Based on Musselburgh's performance in 2016 and 2017 RMG forecast that Musselburgh would receive £85k per fixture (average). Being prudent and because it is a new model, we budgeted £78k per fixture. Please see below:

| Date                         | RMG Forecast | MRAC Budget | Actual |
|------------------------------|--------------|-------------|--------|
| Thurs 5 April<br>(abandoned) | £85k         | £78K        | £47.5k |
| Thurs 3 May (e)<br>(6 races) | £85k         | £78k        | £56.5k |
| Fri 4 May                    | £85k         | £78k        | £81.9k |
| Sat 2 June                   | £85k         | £78k        | £86k   |
| Sat 9 June                   | £85k         | £78k        | £85k   |

The alarm bells started ringing when average income in May and June equalled £77k. Even allowing for the fact that 3 May was a low-grade 6-race card, we expected Q1 to be above average due to the overall quality of races/fixtures in this period.

On making enquiries to RMG, they confirmed that they are being prudent and holding money back to:

- a) Compensate for growth in the total number of runners, which will result in a smaller betting performance pool; and
- b) Provide a contingency for LBO shop closures.

To date 94 LBOs have closed. SIS estimate that up to 300 LBOs will close by 31 March 2019. RMG are now confident that the contingency for LBO closures will not be required (see background paper - Impact of FOBT legislation).

RMG advised that the total number of runners per race was higher in Q1 than in previous years and they expected to draw on the contingency provided to cover the shrinkage of the betting pool. The summer drought has resulted in a dramatic reduction in runners in July and August with equilibrium restored. RMG are confident that the full contingency for a smaller betting pool will not be required.

In conclusion, RMG are advising that Musselburgh can expect to receive an extra £4k per fixture from the contingency money held back. We have therefore set the forecast at £81k per fixture (£77k + £4k). For the jump we are forecasting £81k per fixture for 7-race cards but only £70k for 6-race cards, which gives an average of £77.3k per fixture. This is well below the average of £85k forecast by RMG based on the previous year's performance. All things being equal, we should receive more than £77.3k per fixture (average).

### **Capex**

The capex budget is £50k to complete the landscaping of Loretto Lawn and the Food Court.

Additional capex items for consideration:

#### 1. Landscaping

As we are moving from one two Saturdays to one Saturday in June 2019 we'd like to maximise the attendance to create a major sporting event. We can do this by increasing the footprint of the Racecourse to provide more marquee cover and

by improving the layout to maximise the free movement of people around the site (remove the bottlenecks). The estimated cost of this is £85k, which includes upgrades to the raceday power supply. Gary Houston is finalising plans for landscaping the Picnic Area, Loretto Lawn and the Food Court. The project will require planning permission. Ideally, the project would be completed during the winter so that the area is ready for use on Easter Saturday (20<sup>th</sup> April 2019).

## 2. Entrance Improvements

We'd like to improve the entrance to the racecourse at Hope Place, which is currently poor. This project will improve the area generally and will therefore benefit the community as a whole. The project will consist of replacing the existing gate, signage and planting trees/shrubs etc, at a cost of c£20k.

## 3. PA System

We'd like to upgrade the existing external PA system as the current system is dated and the quality of the external PA is poor compared to other racecourses and events. Cost c£20k.

## 4. Racegoers Buggies

Finally, we'd like to purchase buggies to transport racegoers from the car parks – the type you see at all major events, airports etc. The average age of retired racegoers is increasing and the long walk from the car parks is challenging for many of them. Cost c£10k and we'd like to purchase two second hand buggies if possible if we can do a good deal.

The Committee is asked to approve item 1 (landscaping), subject to final quotes.

This leaves the MRAC with c£168k on its balance sheet to pay for one-off professional fees and to absorb a downturn in income or unexpected increase in costs.

The Committee is also asked to approve items 2-4 in principle. These items will only go-ahead subject to sufficient funds being available at the end of the year.

## 4 POLICY IMPLICATIONS

4.1 N/A

## 5 INTEGRATED IMPACT ASSESSMENT

5.1 The subject of this report does not affect the wellbeing of the community or have a significant impact on equality, the environment or economy

## 6 RESOURCE IMPLICATIONS

6.1 N/A

**7 BACKGROUND PAPERS**

7.1 Impact of FOBT legislation

7.2 2018-19 MRC Annual Management Accounts

7.3 Financial Summary 2018-28

|                      |                              |
|----------------------|------------------------------|
| <b>AUTHOR'S NAME</b> | Bill Farnsworth              |
| <b>DESIGNATION</b>   | General Manager              |
| <b>CONTACT INFO</b>  | 07710 536 134                |
| <b>DATE</b>          | Wednesday, 12 September 2018 |

**The Musselburgh Racing Associated Committee  
2018-19 MRC ANNUAL MANAGEMENT ACCOUNTS**

| Actual                         | Budget           | Forecast         | Variance on     | Variance on     | Variance on  |
|--------------------------------|------------------|------------------|-----------------|-----------------|--------------|
| 28 Race Days                   | 27 Race Days     | 27 Race Days     | Budget          | Previous Year   | Budget       |
| 2017/18                        | 2018/19          | 2018/19          |                 |                 |              |
| £                              | £                | £                | £               | £               | %            |
| <b>Race Day Income :-</b>      |                  |                  |                 |                 |              |
| 917,247                        | 878,500          | 852,809          | -25,691         | -64,438         | -3%          |
| 46,765                         | 45,540           | 41,407           | -4,133          | -5,358          |              |
| 43,514                         | 43,200           | 44,800           | 1,600           | 1,286           | 4%           |
| 97,380                         | 94,140           | 91,045           | -3,095          | -6,335          | -3%          |
| 1,586,228                      | 2,053,938        | 2,147,066        | 93,128          | 560,838         | 5%           |
| 152,999                        | 0                | 0                | 0               | -152,999        |              |
| 262,620                        | 0                | 0                | 0               | -262,620        |              |
| 10,267                         | 0                | 1,098            | 1,098           | -9,169          | #DIV/0!      |
| 12,168                         | 12,160           | 12,305           | 145             | 137             | 1%           |
| 122,265                        | 118,643          | 108,884          | -9,759          | -13,381         | -8%          |
| 508,175                        | 439,614          | 447,632          | 8,018           | -60,543         | 2%           |
| 333,470                        | 290,036          | 294,303          | 4,267           | -39,167         | 1%           |
| 16,098                         | 0                | 0                | 0               | -16,098         | #DIV/0!      |
| 124,340                        | 88,000           | 83,000           | -5,000          | -41,340         | -6%          |
| 257,858                        | 296,298          | 307,272          | 10,974          | 49,414          | 4%           |
| 0                              | 0                | 0                | 0               | 0               |              |
| 21,000                         | 31,000           | 25,000           | -6,000          | 4,000           | -19%         |
| <b>4,512,394</b>               | <b>4,391,069</b> | <b>4,456,621</b> | <b>65,552</b>   | <b>-55,773</b>  | <b>1%</b>    |
| <b>Race Day Expenditure :-</b> |                  |                  |                 |                 |              |
|                                |                  |                  | 0               | 0               |              |
| 32,818                         | 35,438           | 36,226           | 788             | 3,408           | 2%           |
| 46,714                         | 57,709           | 57,342           | -367            | 10,628          | -1%          |
| 110,777                        | 104,150          | 108,107          | 3,957           | -2,670          | 4%           |
| 178,476                        | 152,800          | 158,361          | 5,561           | -20,115         | 4%           |
| 100,102                        | 115,400          | 112,745          | -2,655          | 12,643          | -2%          |
| 80,373                         | 78,779           | 74,658           | -4,121          | -5,715          | -5%          |
| 273,807                        | 211,396          | 241,703          | 30,307          | -32,104         | 14%          |
| 39,894                         | 41,961           | 41,621           | -340            | 1,727           | -1%          |
| 28,258                         | 34,700           | 28,306           | -6,394          | 48              | -18%         |
| 161,782                        | 156,045          | 157,421          | 1,376           | -4,361          | 1%           |
| 127,382                        | 120,975          | 108,842          | -12,133         | -18,540         | -10%         |
| 69,308                         | 67,275           | 63,015           | -4,260          | -6,293          | -6%          |
| 34,342                         | 35,800           | 36,265           | 465             | 1,923           | 1%           |
| 119,534                        | 120,557          | 121,363          | 806             | 1,829           | 1%           |
| 114,876                        | 122,670          | 127,320          | 4,650           | 12,444          | 4%           |
| 16,098                         | 3,500            | 3,500            | 0               | -12,598         | 0%           |
| 257,389                        | 274,040          | 284,340          | 10,300          | 26,951          | 0%           |
| 118,965                        | 114,860          | 114,074          | -786            | -4,891          | 4%           |
| 16,500                         | 117,500          | 121,500          | 4,000           | 105,000         | 0%           |
| 497,857                        | 463,359          | 463,834          | 475             | -34,023         | 0%           |
| <b>2,425,252</b>               | <b>2,428,914</b> | <b>2,460,543</b> | <b>31,629</b>   | <b>35,291</b>   | <b>1%</b>    |
| <b>2,087,142</b>               | <b>1,962,155</b> | <b>1,996,078</b> | <b>33,923</b>   | <b>-91,064</b>  | <b>2%</b>    |
| <b>Prize Money Income</b>      |                  |                  |                 |                 |              |
| 541,656                        | 511,999          | 519,909          | 7,910           | -21,747         | 2%           |
| 0                              | 0                | 0                | 0               | 0               | #DIV/0!      |
| 27,900                         | 5,000            | 5,000            | 0               | -22,900         | 0%           |
| 113,250                        | 158,770          | 153,670          | -5,100          | 40,420          | -3%          |
| 150,238                        | 139,098          | 139,774          | 676             | -10,464         | 0%           |
| <b>833,044</b>                 | <b>814,867</b>   | <b>818,353</b>   | <b>3,486</b>    | <b>-14,691</b>  | <b>0%</b>    |
| <b>1,975,849</b>               | <b>1,854,100</b> | <b>1,914,869</b> | <b>60,769</b>   | <b>-60,980</b>  | <b>3%</b>    |
| <b>1,142,805</b>               | <b>1,039,233</b> | <b>1,096,516</b> | <b>57,283</b>   | <b>-46,289</b>  | <b>6%</b>    |
| <b>944,337</b>                 | <b>922,922</b>   | <b>899,562</b>   | <b>-23,360</b>  | <b>-44,775</b>  | <b>-3%</b>   |
| <b>970,309</b>                 | <b>924,532</b>   | <b>947,503</b>   | <b>22,971</b>   | <b>-22,806</b>  | <b>2%</b>    |
| <b>1,739,299</b>               | <b>1,705,361</b> | <b>1,742,395</b> | <b>37,034</b>   | <b>3,096</b>    | <b>2%</b>    |
| <b>175,347</b>                 | <b>142,093</b>   | <b>104,670</b>   | <b>-37,423</b>  | <b>-70,677</b>  | <b>-26%</b>  |
| <b>45,427</b>                  | <b>50,000</b>    | <b>135,000</b>   | <b>85,000</b>   | <b>89,573</b>   | <b>170%</b>  |
| <b>129,920</b>                 | <b>92,093</b>    | <b>-30,330</b>   | <b>-122,423</b> | <b>-160,250</b> | <b>-133%</b> |

**MUSSELBURGH RACING ASSOCIATED COMMITTEE  
2018-19 MRC ANNUAL MANAGEMENT ACCOUNTS**

|                  |   | Budget           | Actual         | Forecast         | Variance on   | Variance on    | Variance on |
|------------------|---|------------------|----------------|------------------|---------------|----------------|-------------|
| 2017/18          | <b>FIXED EXPENDITURE</b>                            | 2018/19          | To Date        | 2018/19          | Budget        | Previous Year  | Budget      |
| £                | <b>Establishment Costs</b>                          | £                | £              | £                | £             | £              | %           |
| 121,000          | Rent  | 130,000          | 60,000         | 121,000          | -9,000        | 0              | -7%         |
| 104,300          | Water, Trade Refuse & non-domestic Rates            | 107,000          | 1,304          | 115,500          | 8,500         | 11,200         | 8%          |
| 29,896           | Insurance   | 30,000           | 24,103         | 30,000           | 0             | 104            | 0%          |
| 89,200           | Essential Maintenance of Stables & Buildings        | 80,000           | 51,253         | 100,000          | 20,000        | 10,800         | 25%         |
| 204,399          | Maintenance Track and Grounds                       | 180,000          | 117,864        | 180,000          | 0             | -24,399        | 0%          |
| <b>548,795</b>   | <b>Total Establishment Costs</b>                    | <b>527,000</b>   | <b>254,524</b> | <b>546,500</b>   | <b>19,500</b> | <b>-2,295</b>  | <b>4%</b>   |
|                  | <b>Management Costs</b>                             |                  |                |                  |               |                |             |
| 456,811          | Salaries, N.I. Etc                                  | 510,000          | 168,194        | 510,000          | 0             | 53,189         | 0%          |
| 45,466           | Previous Years Adjustment                           | -                | -              | -                |               |                |             |
| 231,409          | Caretaker/Groundsmen                                | 235,000          | 71,983         | 235,000          | 0             | 3,591          | 0%          |
| 9,430            | Fees and Expenses                                   | 7,000            | 953            | 7,000            | 0             | -2,430         | 0%          |
| 21,019           | Training & Development                              | 14,000           | 2,649          | 14,000           | 0             | -7,019         | 0%          |
| <b>764,135</b>   | <b>Total Management Costs</b>                       | <b>766,000</b>   | <b>243,779</b> | <b>766,000</b>   | <b>0</b>      | <b>1,865</b>   | <b>0%</b>   |
|                  | <b>Operating Costs</b>                              |                  |                |                  |               |                |             |
| 99,362           | Professional Fees                                   | 40,000           | 13,888         | 40,000           | 0             | -59,362        | 0%          |
| 76,775           | Marketing, Advertising and Promotions               | 112,861          | 27,289         | 112,861          | 0             | 36,086         | 0%          |
| 1,292            | Community Engagement                                | 6,000            | 6,179          | 8,000            | 2,000         | 6,708          | 33%         |
| 3,804            | Subscriptions and Donations                         | 5,000            | 1,644          | 5,000            | 0             | 1,196          | 0%          |
| 22,732           | Contributions to R.C.A.                             | 23,000           | 11,403         | 23,000           | 0             | 268            | 0%          |
| 78,990           | Heat and Light                                      | 88,000           | 13,930         | 88,000           | 0             | 9,010          | 0%          |
| 20,555           | Telephone   | 18,000           | 9,005          | 18,000           | 0             | -2,555         | 0%          |
| 22,418           | Printing, Postages, Stationery                      | 21,000           | 10,881         | 21,000           | 0             | -1,418         | 0%          |
| 22,418           | Furniture, Fittings & Equipment                     | 20,000           | 24,525         | 27,000           | 7,000         | 4,582          | 35%         |
| 10,555           | Credit Card /Bank Charges                           | 12,000           | 3,618          | 12,000           | 0             | 1,445          | 0%          |
| 8,167            | Interest  | 12,000           | -              | 12,000           | 0             | 3,833          | 0%          |
| 4,168            | Annual Members Expenditure (badges, trips)          | 2,500            | 580            | 2,500            | 0             | -1,668         | 0%          |
| 5,235            | Hospitality & Racecourse Visits                     | 5,000            | 3,526          | 5,000            | 0             | -235           | 0%          |
| 47,388           | Harness Racing                                      | 42,000           | 50,534         | 50,534           | 8,534         | 3,146          | 20%         |
| 2,510            | Events (Catering etc)                               | 5,000            | 546            | 5,000            | 0             | 2,490          | 0%          |
| <b>426,369</b>   | <b>Total Operating Costs</b>                        | <b>412,361</b>   | <b>177,548</b> | <b>429,895</b>   | <b>17,534</b> | <b>3,526</b>   | <b>4%</b>   |
| <b>1,739,299</b> | <b>Total Fixed Expenditure</b>                      | <b>1,705,361</b> | <b>675,851</b> | <b>1,742,395</b> | <b>37,034</b> | <b>3,096</b>   | <b>2%</b>   |
|                  | <b>FIXED INCOME</b>                                 |                  |                |                  |               |                |             |
| 3,240            | Advertising   | 33,240           | 6,800          | 33,240           | 0             | 30,000         | 0%          |
| -                | Interest  | -                | -              | -                | 0             | 0              | #DIV/0!     |
| 758,549          | RMG Media Licence Fee                               | 740,000          | -              | 760,000          | 20,000        | 1,451          | 3%          |
| 11,874           | Betting Shop/Windows                                | 16,292           | -              | 16,292           | 0             | 4,418          | 0%          |
| 22,112           | TurfTV Dividend                                     | 15,000           | 21,770         | 21,770           | 6,770         | -342           | 45%         |
| 32,208           | Consultancy & Directors Fees                        | -                | -              | -                | 0             | -32,208        | #DIV/0!     |
| 47,010           | Brewers Supply Discount                             | 47,000           | 19,259         | 47,000           | 0             | -10            | 0%          |
| 3,030            | Events Income                                       | 10,000           | 2,041          | 10,000           | 0             | 6,970          | 0%          |
| 7,689            | Previous Years Adjustment                           | -                | -              | -                | 0             | -7,689         | 0%          |
| 32,454           | Miscellaneous (e.g. hire outs, bookies commissions) | 10,000           | 5,364          | 10,000           | 0             | -22,454        | 0%          |
| 52,143           | Harness Racing                                      | 53,000           | 49,201         | 49,201           | -3,799        | -2,942         | -7%         |
| <b>970,309</b>   | <b>Total Fixed Income</b>                           | <b>924,532</b>   | <b>104,435</b> | <b>947,503</b>   | <b>22,971</b> | <b>-22,806</b> | <b>2%</b>   |

MUSSELBURGH RACING 2018-19 FLAT

| 2018 DATES<br>2017 DATES (COMPARABLE)           | 1                |                  | 2                |                  | 3                |                  | 4                |                  | 5                |                  | 6                |                  |                  |                  |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|   | Budget           | Forecast         | Budget           | Forecast         | Budget           | Forecast         | Budget           | Forecast         | Budget           | Forecast         | Budget           | Forecast         |                  |                  |
|   | Total            | Total            | 31-Mar<br>15-Apr | 31-Mar<br>15-Apr | 05-Apr<br>26-May | 05-Apr<br>26-May | 03-May<br>04-May | 03-May<br>04-May | 04-May<br>05-May | 04-May<br>05-May | 02-Jun<br>03-Jun | 02-Jun<br>03-Jun | 09-Jun<br>17-Jun | 09-Jun<br>17-Jun |
| <b>Raceday Income</b>                           | £                | £                | £                | £                | £                | £                | £                | £                | £                | £                | £                | £                | £                |                  |
| Admissions                                      | 706,200          | 669,009          | 63,000           | 41,841           | 10,000           | 0                | 6,200            | 5,140            | 17,700           | 15,583           | 315,000          | 311,134          | 120,000          | 107,948          |
| Racecards                                       | 33,320           | 28,387           | 4,000            | 1,512            | 750              | 0                | 750              | 752              | 1,770            | 1,507            | 7,700            | 7,113            | 4,200            | 3,103            |
| Annual Members subscription fees                | 25,600           | 25,600           | 1,600            | 1,600            | 1,600            | 1,600            | 1,600            | 1,600            | 1,600            | 1,600            | 1,600            | 1,600            | 1,600            | 1,600            |
| Bookmakers' badges                              | 64,850           | 60,155           | 8,400            | 5,290            | 2,100            | 0                | 2,300            | 2,076            | 2,350            | 3,000            | 11,870           | 12,400           | 11,030           | 10,440           |
| SIS License Fee Per Race                        | 1,225,938        | 1,219,066        | 55,938           | 51,942           | 78,000           | 47,500           | 78,000           | 56,752           | 78,000           | 81,930           | 78,000           | 85,800           | 78,000           | 85,142           |
| Totepool Commission                             | -                | 1,098            | 0                | 508              | 0                | 0                | 0                | 223              | 0                | 367              | 0                | 0                | 0                | 0                |
| Betting Shop Commission                         | 7,070            | 6,575            | 850              | 612              | 400              | 0                | 130              | 355              | 550              | 468              | 700              | 700              | 750              | 750              |
| Catering Commission                             | 94,910           | 83,165           | 8,600            | 4,853            | 1,260            | 0                | 1,050            | 2,183            | 3,740            | 2,780            | 32,300           | 30,460           | 19,000           | 13,929           |
| Corporate Hospitality                           | 338,398          | 341,946          | 13,860           | 7,325            | 8,160            | 0                | 22,650           | 13,379           | 19,325           | 25,833           | 90,169           | 131,589          | 31,970           | 24,246           |
| Sponsors Contribution                           | 217,062          | 218,115          | 57,600           | 56,100           | 920              | 0                | 920              | 1,380            | 29,200           | 24,520           | 21,300           | 25,800           | 30,000           | 30,000           |
| HBLB Appearance Money                           | -                | -                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                |
| HBLB Fixture Incentive Scheme                   | 15,000           | 15,000           | 0                | 0                | 15,000           | 15,000           | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                |
| HBLB Integrity Grant (fieldforce/cameras/photo) | 175,584          | 175,584          | 10,974           | 10,974           | 10,974           | 10,974           | 10,974           | 10,974           | 10,974           | 10,974           | 10,974           | 10,974           | 10,974           | 10,974           |
| Share of sale/claims                            | -                | -                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                |
| Contribution for fixture transfers              | -                | -                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                |
| <b>Total Raceday Income</b>                     | <b>2,903,932</b> | <b>2,843,700</b> | <b>224,822</b>   | <b>182,557</b>   | <b>129,164</b>   | <b>75,074</b>    | <b>124,574</b>   | <b>94,814</b>    | <b>165,209</b>   | <b>168,562</b>   | <b>569,613</b>   | <b>617,570</b>   | <b>307,524</b>   | <b>288,132</b>   |
| <b>Raceday Expenditure</b>                      |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Officials (including refreshments)              | 19,338           | 18,526           | 1,093            | 978              | 1,000            | 710              | 945              | 1,373            | 1,000            | 1,163            | 1,550            | 1,500            | 1,580            | 1,475            |
| Owners & Trainers (catering etc)                | 34,609           | 32,342           | 3,609            | 3,962            | 1,900            | 0                | 1,900            | 2,138            | 1,900            | 1,955            | 2,500            | 2,071            | 3,700            | 3,709            |
| Raceday Staff                                   | 65,850           | 66,907           | 4,700            | 4,884            | 3,000            | 85               | 2,850            | 2,855            | 3,000            | 3,436            | 13,800           | 13,324           | 6,000            | 9,156            |
| Maintenance Track and Grounds                   | 87,500           | 85,961           | 7,500            | 6,474            | 4,600            | 122              | 4,000            | 3,800            | 4,000            | 3,565            | 9,500            | 13,615           | 8,200            | 9,473            |
| Stables & Accommodation                         | 68,900           | 62,345           | 5,900            | 5,640            | 4,400            | 274              | 3,800            | 2,993            | 3,800            | 3,267            | 6,000            | 5,457            | 5,000            | 4,839            |
| Racecards                                       | 48,319           | 41,533           | 3,989            | 3,888            | 2,581            | 0                | 2,435            | 2,460            | 2,581            | 2,518            | 5,910            | 5,935            | 4,000            | 0                |
| Corp Hosp (Catering/Marquees etc)               | 173,300          | 202,022          | 6,008            | 4,270            | 2,971            | 0                | 8,271            | 6,074            | 7,521            | 18,692           | 67,727           | 87,607           | 20,251           | 14,880           |
| Sponsorship (Banners/ BTO )                     | 27,133           | 25,445           | 6,268            | 3,436            | 1,348            | 0                | 842              | 1,354            | 1,533            | 975              | 1,348            | 1,912            | 1,146            | 2,437            |
| Marketing                                       | 28,400           | 22,006           | 6,350            | 2,932            | 0                | 0                | 0                | 0                | 0                | 0                | 11,500           | 9,418            | 5,900            | 4,493            |
| Advertising                                     | 121,698          | 122,204          | 24,828           | 25,564           | 740              | 130              | 720              | 625              | 886              | 1,070            | 28,290           | 27,828           | 28,252           | 28,632           |
| Police and security                             | 88,175           | 73,642           | 6,702            | 9,890            | 2,500            | 420              | 2,216            | 2,475            | 2,860            | 2,475            | 23,500           | 19,827           | 23,497           | 11,655           |
| Racetech Starting Stalls                        | 67,275           | 63,015           | 4,165            | 4,160            | 4,165            | 0                | 4,165            | 4,160            | 4,165            | 4,160            | 4,165            | 4,160            | 4,800            | 4,735            |
| Racetech Photofinish/Public Address/Timing      | 20,800           | 19,865           | 1,300            | 1,255            | 1,300            | 680              | 1,300            | 1,255            | 1,300            | 1,255            | 1,300            | 1,255            | 1,300            | 1,255            |
| Medical / Vets Costs                            | 64,057           | 60,363           | 4,500            | 3,782            | 3,515            | 225              | 3,355            | 3,854            | 3,503            | 2,990            | 6,957            | 6,230            | 4,397            | 5,152            |
| BHA Fixture Licence Fee                         | 72,096           | 72,096           | 4,506            | 4,506            | 4,506            | 4,506            | 4,506            | 4,506            | 4,506            | 4,506            | 4,506            | 4,506            | 4,506            | 4,506            |
| HBLB Appearance Money Payments                  | 3,500            | 3,500            | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 3,500            | 3,500            |
| Fixture Rental Fee                              | 105,000          | 105,000          | 29,000           | 29,000           | 0                | 0                | 4,000            | 4,000            | 0                | 0                | 0                | 0                | 72,000           | 72,000           |
| BHA Fixture Fees ( Field Force etc )            | 161,552          | 161,552          | 10,097           | 10,097           | 10,097           | 10,097           | 10,097           | 10,097           | 10,097           | 10,097           | 10,097           | 10,097           | 10,097           | 10,097           |
| Racetech TV coverage (integrity and cctv)       | 67,248           | 65,718           | 4,203            | 4,209            | 4,203            | 2,583            | 4,203            | 4,209            | 4,203            | 4,209            | 4,203            | 4,209            | 4,203            | 4,209            |
| Operational Costs ( Big Screen etc )            | 372,676          | 369,483          | 31,996           | 39,062           | 3,577            | 1,536            | 3,577            | 4,956            | 3,547            | 4,104            | 175,041          | 170,927          | 81,933           | 76,273           |
| <b>Total Raceday Expenditure</b>                | <b>1,697,426</b> | <b>1,673,525</b> | <b>166,714</b>   | <b>167,989</b>   | <b>56,403</b>    | <b>21,368</b>    | <b>63,182</b>    | <b>63,184</b>    | <b>60,402</b>    | <b>70,437</b>    | <b>377,894</b>   | <b>389,878</b>   | <b>294,262</b>   | <b>272,476</b>   |
| <b>Gross Prize Money</b>                        | <b>1,126,000</b> | <b>1,117,169</b> | <b>201,300</b>   | <b>202,187</b>   | <b>47,000</b>    | <b>0</b>         | <b>35,800</b>    | <b>35,800</b>    | <b>54,800</b>    | <b>54,800</b>    | <b>104,800</b>   | <b>108,500</b>   | <b>164,400</b>   | <b>170,200</b>   |
| less  | -                | -                |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| HBLB General Prize Fund                         | 241,999          | 231,638          | 40,993           | 41,393           | 10,761           | 0                | 8,854            | 8,854            | 13,159           | 13,159           | 20,496           | 20,496           | 32,138           | 32,138           |
| Prize Money Grants (e.g. Lead Fixture Payments) | -                | -                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                | 0                |
| Race Incentive Funding (RIF)                    | 99,570           | 95,370           | 15,100           | 14,700           | 3,500            | 0                | 2,400            | 2,400            | 2,400            | 2,400            | 18,610           | 18,310           | 10,600           | 5,800            |
| Entry Fees                                      | 94,398           | 92,074           | 20,000           | 16,500           | 3,000            | 0                | 1,950            | 2,095            | 4,000            | 3,881            | 6,000            | 7,491            | 15,000           | 20,675           |
| Total Non-Executive                             | 435,967          | 419,082          | 76,093           | 72,653           | 17,261           | 0                | 13,204           | 13,349           | 19,559           | 19,440           | 45,106           | 46,297           | 57,738           | 58,613           |
| Cost Prize Money to MRC                         | 690,033          | 698,087          | 125,207          | 129,534          | 29,739           | 0                | 22,596           | 22,451           | 35,241           | 35,360           | 59,694           | 62,203           | 106,662          | 111,587          |
| <b>Expenditure + Prize Money</b>                | <b>2,387,459</b> | <b>2,371,612</b> | <b>291,921</b>   | <b>297,523</b>   | <b>86,142</b>    | <b>21,368</b>    | <b>85,778</b>    | <b>85,635</b>    | <b>95,643</b>    | <b>105,797</b>   | <b>437,588</b>   | <b>452,081</b>   | <b>400,924</b>   | <b>384,063</b>   |
| <b>Raceday Profit/ -loss</b>                    | <b>516,473</b>   | <b>472,089</b>   | <b>-67,099</b>   | <b>-114,966</b>  | <b>43,022</b>    | <b>53,706</b>    | <b>38,796</b>    | <b>9,179</b>     | <b>69,566</b>    | <b>62,765</b>    | <b>132,026</b>   | <b>165,489</b>   | <b>-93,400</b>   | <b>-95,931</b>   |
| <b>Difference</b>                               |                  | <b>-38,802</b>   |                  | <b>-47,867</b>   |                  | <b>10,684</b>    |                  | <b>-29,617</b>   |                  | <b>-6,801</b>    |                  | <b>33,464</b>    |                  | <b>-2,531</b>    |



MUSSELBURGH RACING 2018-19 FLAT

|   | 7              |                | 8              |                | 9              |                | 10             |                | 11             |                | 12             |                | 13             |                | 14             |                | 15             |                | 16             |                |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 2018 DATES                                      | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       |
| 2017 DATES (COMPARABLE)                         | 04-Jul         | 04-Jul         | 24-Jul         | 24-Jul         | 03-Aug         | 03-Aug         | 10-Aug         | 10-Aug         | 29-Aug         | 29-Aug         | 30-Aug         | 30-Aug         | 07-Sep         | 07-Sep         | 15-Sep         | 15-Sep         | 30-Sep         | 30-Sep         | 15-Oct         | 15-Oct         |
| Raceday Income                                  | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              |
| Admissions                                      | 7,700          | 10,297         | 16,500         | 19,490         | 25,000         | 29,582         | 16,000         | 18,894         | 7,300          | 7,300          | 7,600          | 7,600          | 10,400         | 10,400         | 49,600         | 49,600         | 27,000         | 27,000         | 7,200          | 7,200          |
| Racecards                                       | 1,000          | 1,310          | 1,500          | 1,440          | 1,700          | 1,700          | 1,700          | 1,700          | 800            | 800            | 1,200          | 1,200          | 1,200          | 1,200          | 2,200          | 2,200          | 2,250          | 2,250          | 600            | 600            |
| Annual Members subscription fees                | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          |
| Bookmakers' badges                              | 2,000          | 2,308          | 2,200          | 2,041          | 3,000          | 3,000          | 2,200          | 2,200          | 1,900          | 1,900          | 1,900          | 1,900          | 2,500          | 2,500          | 5,500          | 5,500          | 3,800          | 3,800          | 1,800          | 1,800          |
| LBO Income                                      | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         |
| Totepool Commission                             | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| Betting Shop Commission                         | 200            | 200            | 450            | 450            | 320            | 320            | 280            | 280            | 240            | 240            | 250            | 250            | 200            | 200            | 850            | 850            | 680            | 680            | 220            | 220            |
| Catering Commission                             | 670            | 670            | 1,500          | 1,500          | 5,000          | 5,000          | 3,750          | 3,750          | 800            | 800            | 2,000          | 2,000          | 2,740          | 2,740          | 6,900          | 6,900          | 5,000          | 5,000          | 600            | 600            |
| Corporate Hospitality                           | 13,800         | 4,568          | 9,435          | 5,977          | 20,258         | 20,258         | 22,100         | 22,100         | 7,735          | 7,735          | 14,140         | 14,140         | 24,425         | 24,425         | 19,311         | 19,311         | 16,030         | 16,030         | 5,030          | 5,030          |
| Sponsors Contribution                           | 2,880          | 7,578          | 2,880          | 2,187          | 9,878          | 2,340          | 17,360         | 18,200         | 5,710          | 6,170          | 2,777          | 3,443          | 4,297          | 5,558          | 15,960         | 19,000         | 9,920          | 10,380         | 5,460          | 5,460          |
| HBLB Appearance Money                           | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| HBLB Fixture Incentive Scheme                   | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| HBLB Integrity Grant (fieldforce/cameras/photo) | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         |
| Share of sale/claims                            | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| Contribution for fixture transfers              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| <b>Total Raceday Income</b>                     | <b>118,824</b> | <b>120,505</b> | <b>125,039</b> | <b>126,659</b> | <b>155,730</b> | <b>155,774</b> | <b>153,964</b> | <b>160,698</b> | <b>115,059</b> | <b>118,519</b> | <b>120,441</b> | <b>124,107</b> | <b>136,336</b> | <b>140,597</b> | <b>190,895</b> | <b>196,935</b> | <b>155,254</b> | <b>158,714</b> | <b>111,484</b> | <b>114,484</b> |
| <b>Raceday Expenditure</b>                      |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| Officials (including refreshments)              | 1,000          | 1,026          | 2,100          | 1,231          | 950            | 950            | 1,500          | 1,500          | 900            | 900            | 950            | 950            | 1,300          | 1,300          | 1,450          | 1,450          | 970            | 970            | 1,050          | 1,050          |
| Owners & Trainers Catering                      | 1,900          | 1,480          | 1,900          | 1,727          | 1,900          | 1,900          | 1,900          | 1,900          | 1,900          | 1,900          | 1,900          | 1,900          | 1,900          | 1,900          | 2,000          | 2,000          | 1,900          | 1,900          | 1,900          | 1,900          |
| Raceday Staff                                   | 3,400          | 3,476          | 3,300          | 3,891          | 3,600          | 3,600          | 3,000          | 3,000          | 2,700          | 2,700          | 2,700          | 2,700          | 2,900          | 2,900          | 3,800          | 3,800          | 4,000          | 4,000          | 3,100          | 3,100          |
| Maintenance Track and Grounds                   | 4,600          | 4,715          | 5,200          | 4,297          | 5,200          | 5,200          | 4,600          | 4,600          | 4,000          | 4,000          | 4,000          | 4,000          | 4,600          | 4,600          | 5,000          | 5,000          | 5,000          | 5,000          | 7,500          | 7,500          |
| Stables & Accommodation                         | 4,000          | 4,112          | 4,000          | 3,763          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          |
| Racecards                                       | 2,580          | 2,489          | 2,435          | 2,435          | 2,580          | 2,580          | 2,580          | 2,580          | 2,435          | 2,435          | 2,580          | 2,580          | 2,580          | 2,580          | 3,600          | 3,600          | 2,872          | 2,872          | 2,581          | 2,581          |
| Corp Hosp (Catering/Marquees etc)               | 3,215          | 13,901         | 3,710          | 2,972          | 9,774          | 9,774          | 9,672          | 9,672          | 2,665          | 2,665          | 5,406          | 5,406          | 11,347         | 11,347         | 7,516          | 7,516          | 5,603          | 5,603          | 1,643          | 1,643          |
| Sponsorship (Banners/ BTO )                     | 1,200          | 2,024          | 1,348          | 1,207          | 1,200          | 1,200          | 1,500          | 1,500          | 1,500          | 1,500          | 1,750          | 1,750          | 1,650          | 1,650          | 1,650          | 1,650          | 1,650          | 1,650          | 1,200          | 1,200          |
| Marketing                                       | 0              | 0              | 0              | 513            | 300            | 300            | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 4,000          | 4,000          | 350            | 350            | 0              | 0              |
| Advertising                                     | 850            | 734            | 2,320          | 2,809          | 5,869          | 5,869          | 2,586          | 2,586          | 718            | 718            | 718            | 718            | 820            | 820            | 15,012         | 15,012         | 8,220          | 8,220          | 870            | 870            |
| Police and security                             | 2,300          | 2,300          | 2,400          | 2,400          | 3,200          | 3,200          | 2,500          | 2,500          | 2,300          | 2,300          | 2,300          | 2,300          | 2,400          | 2,400          | 4,000          | 4,000          | 3,000          | 3,000          | 2,500          | 2,500          |
| Racetech Starting Stalls                        | 4,165          | 4,160          | 4,165          | 4,160          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          | 4,165          |
| Racetech CCTV/Public Address/Timing             | 1,300          | 1,255          | 1,300          | 1,255          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          |
| Medical / Vets Costs                            | 3,515          | 3,674          | 3,515          | 3,656          | 3,900          | 3,900          | 3,600          | 3,600          | 3,300          | 3,300          | 4,300          | 4,300          | 3,300          | 3,300          | 4,400          | 4,400          | 3,800          | 3,800          | 4,200          | 4,200          |
| BHA Fixture Licence Fee                         | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          |
| HBLB Appearance Money Payments                  | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| Development Fund Contribution                   | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| BHA Fixture Fees ( Field Force etc )            | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         |
| Racetech TV coverage (integrity and cctv)       | 4,203          | 4,209          | 4,203          | 4,209          | 4,203          | 4,209          | 4,203          | 4,209          | 4,203          | 4,209          | 4,203          | 4,209          | 4,203          | 4,209          | 4,203          | 4,209          | 4,203          | 4,209          | 4,203          | 4,209          |
| Operational Costs ( Big Screen etc )            | 3,577          | 3,144          | 7,747          | 7,800          | 8,263          | 8,263          | 3,797          | 3,797          | 3,577          | 3,577          | 3,577          | 3,577          | 3,577          | 3,577          | 22,671         | 22,671         | 12,672         | 12,672         | 3,547          | 3,547          |
| <b>Total Raceday Expenditure</b>                | <b>56,408</b>  | <b>67,302</b>  | <b>64,246</b>  | <b>62,928</b>  | <b>75,007</b>  | <b>75,013</b>  | <b>65,506</b>  | <b>65,512</b>  | <b>54,266</b>  | <b>54,272</b>  | <b>58,452</b>  | <b>58,458</b>  | <b>64,645</b>  | <b>64,651</b>  | <b>103,370</b> | <b>103,376</b> | <b>78,308</b>  | <b>78,314</b>  | <b>58,362</b>  | <b>58,368</b>  |
| <b>Gross Prize Money</b>                        | <b>41,800</b>  | <b>44,800</b>  | <b>41,800</b>  | <b>45,200</b>  | <b>47,000</b>  | <b>46,935</b>  | <b>63,500</b>  | <b>72,347</b>  | <b>48,000</b>  | <b>49,400</b>  | <b>40,800</b>  | <b>41,600</b>  | <b>41,400</b>  | <b>44,800</b>  | <b>79,600</b>  | <b>75,800</b>  | <b>57,000</b>  | <b>57,700</b>  | <b>57,000</b>  | <b>67,100</b>  |
| less  |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
| HBLB General Prize Fund                         | 10,289         | 10,289         | 10,207         | 10,207         | 10,617         | 10,617         | 13,187         | 13,187         | 10,966         | 10,966         | 10,535         | 10,535         | 10,412         | 10,412         | 14,430         | 14,430         | 12,749         | 12,749         | 12,206         | 12,206         |
| Prize Money Grants (e.g. Lead Fixture Paymer)   | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| Race Incentive Funding (RIF)                    | 2,400          | 2,800          | 2,000          | 2,800          | 3,200          | 3,600          | 8,560          | 8,560          | 3,500          | 3,900          | 2,400          | 2,800          | 2,400          | 2,800          | 14,000         | 14,000         | 3,800          | 4,200          | 4,700          | 6,300          |
| Entry Fees                                      | 2,500          | 2,798          | 2,772          | 2,631          | 3,300          | 2,996          | 7,000          | 4,071          | 3,182          | 3,182          | 3,363          | 3,363          | 2,667          | 2,667          | 5,000          | 5,000          | 7,399          | 7,399          | 7,265          | 7,265          |
| Total Non-Executive                             | 15,189         | 15,887         | 14,979         | 15,638         | 17,117         | 17,213         | 28,747         | 25,818         | 17,648         | 18,048         | 16,298         | 16,698         | 15,479         | 15,879         | 33,430         | 33,430         | 23,948         | 24,348         | 24,171         | 25,771         |
| Cost Prize Money to MRC                         | 26,611         | 28,913         | 26,821         | 29,562         | 29,883         | 29,722         | 34,753         | 46,529         | 30,352         | 31,352         | 24,502         | 24,902         | 25,921         | 28,921         | 46,170         | 42,370         | 33,052         | 33,352         | 32,829         | 41,329         |
| <b>Expenditure + Prize Money</b>                | <b>83,019</b>  | <b>96,215</b>  | <b>91,067</b>  | <b>92,490</b>  | <b>104,890</b> | <b>104,735</b> | <b>100,259</b> | <b>112,041</b> | <b>84,618</b>  | <b>85,624</b>  | <b>82,954</b>  | <b>83,360</b>  | <b>90,566</b>  | <b>93,572</b>  | <b>149,540</b> | <b>145,746</b> | <b>111,360</b> | <b>111,666</b> | <b>91,191</b>  | <b>99,697</b>  |
| <b>Raceday Profit/-loss</b>                     | <b>35,805</b>  | <b>24,290</b>  | <b>33,972</b>  | <b>34,169</b>  | <b>50,840</b>  | <b>51,040</b>  | <b>53,705</b>  | <b>48,657</b>  | <b>30,442</b>  | <b>32,896</b>  | <b>37,488</b>  | <b>40,747</b>  | <b>45,770</b>  | <b>47,025</b>  | <b>41,355</b>  | <b>51,189</b>  | <b>43,894</b>  | <b>47,048</b>  | <b>20,293</b>  | <b>14,787</b>  |
| <b>Difference</b>                               |                | <b>-11,515</b> |                | 197            |                | 200            |                | <b>-5,048</b>  |                | 2,454          |                | 3,260          |                | 1,255          |                | 9,834          |                | 3,154          |                | <b>-5,506</b>  |

**MUSSELBURGH RACING 2018-19 JUMP**

|   | 17               |                  | 18             |                | 19             |                | 20             |                |
|---|------------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|
|   | Budget           | Forecast         | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       |
| 2017 DATES                                      |                  |                  |                |                |                |                |                |                |
| 2016 DATES (COMPARABLE)                         | Total            | Total            | 08-Nov         | 08-Nov         | 26-Nov         | 26-Nov         | 03-Dec         | 03-Dec         |
|   | £                | £                | £              | £              | £              | £              | £              | £              |
| <b>Raceday Income</b>                           |                  |                  |                |                |                |                |                |                |
| Admissions                                      | 172,300          | 183,800          | 6,750          | 6,750          | 8,500          | 8,500          | 5,000          | 5,000          |
| Racecards                                       | 12,220           | 13,020           | 670            | 670            | 750            | 750            | 500            | 500            |
| Annual Members subscription fees                | 17,600           | 19,200           | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          |
| Bookmakers' badges                              | 29,290           | 30,890           | 1,800          | 1,800          | 1,500          | 1,500          | 1,500          | 1,500          |
| SIS LBO License Fee Per Race                    | 828,000          | 928,000          | 68,000         | 70,000         | 78,000         | 81,000         | 68,000         | 70,000         |
| Totepool Commission                             | 0                | 0                | 0              | 0              | 0              | 0              | 0              | 0              |
| Betting Shop Commission                         | 5,090            | 5,730            | 340            | 340            | 320            | 320            | 280            | 280            |
| Catering Commission                             | 23,733           | 25,719           | 1,000          | 1,000          | 1,100          | 1,100          | 1,000          | 1,000          |
| Corporate Hospitality                           | 101,216          | 105,686          | 7,535          | 7,535          | 5,050          | 5,050          | 6,810          | 6,810          |
| Sponsors Contribution                           | 72,974           | 76,188           | 1,840          | 1,840          | 920            | 920            | 460            | 460            |
| HBLB Appearance Money                           | 0                | 0                | 0              | 0              | 0              | 0              | 0              | 0              |
| HBLB Fixture Incentive Scheme                   | 73,000           | 68,000           | 0              | 0              | 0              | 0              | 0              | 0              |
| HBLB Integrity Grant (Fieldforce/cameras/photo) | 120,714          | 131,688          | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         |
| Share of sale/claims                            | 0                | 0                | 0              | 0              | 0              | 0              | 0              | 0              |
| Contribution for fixture transfers              | 31,000           | 25,000           | 0              | 0              | 0              | 0              | 10,000         | 10,000         |
| <b>Total Raceday Income</b>                     | <b>1,487,137</b> | <b>1,612,921</b> | <b>100,509</b> | <b>102,509</b> | <b>108,714</b> | <b>111,714</b> | <b>106,124</b> | <b>108,124</b> |
| <b>Raceday Expenditure</b>                      |                  |                  |                |                |                |                |                |                |
| Officials (including refreshments)              | 16,100           | 17,700           | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          |
| Owners & Trainers (catering etc)                | 23,100           | 25,000           | 2,000          | 2,000          | 2,000          | 2,000          | 2,000          | 2,000          |
| Raceday Staff                                   | 38,300           | 41,200           | 2,800          | 2,800          | 2,900          | 2,900          | 2,600          | 2,600          |
| Maintenance Track and Grounds                   | 65,300           | 72,400           | 5,100          | 5,100          | 5,100          | 5,100          | 5,100          | 5,100          |
| Stables & Accommodation                         | 46,500           | 50,400           | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000          |
| Racecards                                       | 30,460           | 33,125           | 2,580          | 2,580          | 2,580          | 2,580          | 2,580          | 2,580          |
| Corp Hosp (Catering/Marqueses etc)              | 38,096           | 39,681           | 2,307          | 2,307          | 2,179          | 2,179          | 1,809          | 1,809          |
| Sponsorship (Banners/ BTO )                     | 14,828           | 16,176           | 1,348          | 1,348          | 1,348          | 1,348          | 1,348          | 1,348          |
| Marketing                                       | 6,300            | 6,300            | 0              | 0              | 200            | 200            | 0              | 0              |
| Advertising                                     | 34,347           | 35,217           | 865            | 865            | 1,086          | 1,086          | 940            | 940            |
| Police and security                             | 32,800           | 35,200           | 2,400          | 2,400          | 2,400          | 2,400          | 2,400          | 2,400          |
| Racetech Photofinish/Public Address/Timing      | 15,000           | 16,400           | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          | 1,300          |
| Medical / Vets Costs                            | 56,500           | 61,000           | 4,500          | 4,500          | 4,500          | 4,500          | 4,500          | 4,500          |
| BHA Fixture Licence Fee                         | 50,574           | 55,224           | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          | 4,506          |
| Appearance Money Payments                       | 0                | 0                | 0              | 0              | 0              | 0              | 0              | 0              |
| Fixture Rental Fee                              | 12,500           | 16,500           | 0              | 0              | 0              | 0              | 0              | 0              |
| BHA Fixture Fees ( Field Force etc )            | 112,488          | 122,788          | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         | 10,097         |
| Racetech TV coverage (integrity and cctv)       | 47,612           | 48,356           | 4,203          | 4,203          | 4,203          | 4,203          | 4,203          | 4,203          |
| HFL Laboratory Costs                            | 0                | 0                | 0              | 0              | 0              | 0              | 0              | 0              |
| Operational Costs ( Big Screen etc)             | 90,683           | 94,351           | 3,638          | 3,638          | 3,612          | 3,612          | 3,638          | 3,638          |
| <b>Total Raceday Expenditure</b>                | <b>731,488</b>   | <b>787,018</b>   | <b>52,944</b>  | <b>52,944</b>  | <b>53,311</b>  | <b>53,311</b>  | <b>52,321</b>  | <b>52,321</b>  |
| <b>Gross Prize Money</b>                        | <b>728,100</b>   | <b>797,700</b>   | <b>46,000</b>  | <b>47,800</b>  | <b>43,500</b>  | <b>39,600</b>  | <b>47,400</b>  | <b>48,400</b>  |
| less  |                  |                  |                |                |                |                |                |                |
| HBLB General Prize Fund                         | 270,000          | 288,271          | 18,912         | 18,912         | 17,932         | 17,932         | 18,761         | 18,761         |
| Prize Money Grants (e.g. Lead Fixture Payments) | 5,000            | 5,000            | 0              | 0              | 0              | 0              | 0              | 0              |
| Race Incentive Funding (RIF)                    | 59,200           | 58,300           | 2,400          | 2,400          | 2,400          | 2,000          | 2,400          | 2,400          |
| HBLB Winter Jump Payment                        | 0                | 0                | 0              | 0              | 0              | 0              | 0              | 0              |
| Entry Fees                                      | 44,700           | 47,700           | 3,000          | 3,000          | 3,000          | 3,000          | 3,000          | 3,000          |
| Total Non-Executive                             | 378,900          | 399,271          | 24,312         | 24,312         | 23,332         | 22,932         | 24,161         | 24,161         |
| Cost Prize Money to MRC (C-D)                   | 349,200          | 398,429          | 21,688         | 23,488         | 20,168         | 16,668         | 23,239         | 24,239         |
| <b>Expenditure plus Prize Money</b>             | <b>1,080,688</b> | <b>1,185,447</b> | <b>74,632</b>  | <b>76,432</b>  | <b>73,479</b>  | <b>69,979</b>  | <b>75,560</b>  | <b>76,560</b>  |
| <b>Raceday Profit/ (loss)</b>                   | <b>406,449</b>   | <b>427,474</b>   | <b>25,877</b>  | <b>26,077</b>  | <b>35,235</b>  | <b>41,735</b>  | <b>30,564</b>  | <b>31,564</b>  |
| <b>Difference</b>                               |                  | <b>21,025</b>    |                | <b>200</b>     |                | <b>6,500</b>   |                | <b>1,000</b>   |

MUSSELBURGH RACING 2018-19 JUMP

|   | 21             |                | 22             |                | 23             |                | 24             |                | 25             |                | 26             |                | 27       |                | 28             |                |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------|----------------|----------------|----------------|
|   | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget         | Forecast       | Budget   | Forecast       | Budget         | Forecast       |
| 2018 DATES                                | 01-Jan         | 01-Jan         | 07-Jan         | 07-Jan         | 18-Jan         | 18-Jan         | 02-Feb         | 02-Feb         | 03-Feb         | 03-Feb         | 03-Feb         | 03-Feb         | 27-Feb   | 27-Feb         | 10-Mar         | 10-Mar         |
| 2017 DATES (COMPARABLE)                   | 01-Jan         | 01-Jan         | 03-Jan         | 03-Jan         | 19-Jan         | 19-Jan         | 03-Feb         | 03-Feb         | 04-Feb         | 04-Feb         | 11-Feb         | 11-Feb         | 10-Mar   | 10-Mar         | 28-Feb         | 28-Feb         |
|   | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £              | £        | £              | £              | £              |
| <b>Raceday Income</b>                     |                |                |                |                |                |                |                |                |                |                |                |                |          |                |                |                |
| Admissions                                | 90,000         | 90,000         | 8,500          | 5,000          | 3,500          | 3,500          | 18,250         | 18,250         | 15,500         | 15,500         | 5,000          | 5,000          | 0        | 10,000         | 5,000          | 10,000         |
| Racecards                                 | 4,000          | 4,000          | 500            | 500            | 600            | 600            | 1,500          | 1,500          | 1,500          | 1,500          | 700            | 700            | 0        | 800            | 800            | 800            |
| Annual Members subscription fees          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 1,600          | 0        | 1,600          | 1,600          | 1,600          |
| Bookmakers' badges                        | 8,000          | 8,000          | 1,600          | 1,600          | 1,800          | 1,800          | 4,750          | 4,750          | 3,640          | 3,640          | 1,500          | 1,500          | 0        | 1,600          | 1,600          | 1,600          |
| TurfTV LBO License Fee Per Race           | 68,000         | 70,000         | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         | 78,000         | 81,000         | 0        | 70,000         | 78,000         | 81,000         |
| Tote pool Commission                      | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0        | 0              | 0              | 0              |
| Betting Shop Commission                   | 850            | 850            | 400            | 400            | 330            | 330            | 750            | 750            | 500            | 500            | 380            | 380            | 0        | 640            | 640            | 640            |
| Catering Commission                       | 7,500          | 7,500          | 1,226          | 1,226          | 1,200          | 1,200          | 3,700          | 3,700          | 2,500          | 2,500          | 1,521          | 1,521          | 0        | 1,986          | 1,986          | 1,986          |
| Corporate Hospitality                     | 12,790         | 12,790         | 3,155          | 3,155          | 7,110          | 7,110          | 19,861         | 19,861         | 8,230          | 8,230          | 4,470          | 4,470          | 0        | 4,470          | 8,760          | 8,760          |
| Sponsors Contribution                     | 20,000         | 20,000         | 0              | 0              | 2,920          | 2,320          | 21,000         | 21,000         | 20,000         | 20,000         | 2,187          | 2,188          | 0        | 3,000          | 2,187          | 3,000          |
| HBLB Appearance Money                     | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0        | 0              | 0              | 0              |
| HBLB Fixture Incentive Scheme             | 0              | 0              | 8,000          | 8,000          | 20,000         | 20,000         | 0              | 0              | 15,000         | 15,000         | 15,000         | 15,000         | 0        | 10,000         | 15,000         | 0              |
| HBLB Integrity Grant (Fieldforce/cameras) | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 10,974         | 0        | 10,974         | 10,974         | 10,974         |
| Share of sale/claims                      | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0        | 0              | 0              | 0              |
| Contribution for fixture transfers        | 0              | 0              | 11,000         | 15,000         | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0        | 0              | 10,000         | 0              |
| <b>Total Raceday Income</b>               | <b>223,714</b> | <b>225,714</b> | <b>124,955</b> | <b>128,455</b> | <b>128,034</b> | <b>130,434</b> | <b>160,385</b> | <b>163,385</b> | <b>157,444</b> | <b>160,444</b> | <b>121,332</b> | <b>124,333</b> | <b>0</b> | <b>115,070</b> | <b>136,547</b> | <b>120,360</b> |
| <b>Raceday Expenditure</b>                |                |                |                |                |                |                |                |                |                |                |                |                |          |                |                |                |
| Officials (including refreshments)        | 1,700          | 1,700          | 1,500          | 1,500          | 1,500          | 1,500          | 1,500          | 1,500          | 1,500          | 1,500          | 1,600          | 1,600          | 0        | 1,600          | 1,600          | 1,600          |
| Owners & Trainers Catering                | 2,500          | 2,500          | 1,900          | 1,900          | 1,900          | 1,900          | 2,500          | 2,500          | 2,500          | 2,500          | 1,900          | 1,900          | 0        | 1,900          | 1,900          | 1,900          |
| Raceday Staff                             | 10,000         | 10,000         | 2,900          | 2,900          | 2,900          | 2,900          | 2,900          | 2,900          | 2,900          | 2,900          | 2,900          | 2,900          | 0        | 2,900          | 2,900          | 2,900          |
| Maintenance Track and Grounds             | 8,500          | 8,500          | 7,100          | 7,100          | 5,100          | 5,100          | 7,000          | 7,000          | 7,000          | 7,000          | 5,100          | 5,100          | 0        | 7,100          | 5,100          | 5,100          |
| Stables & Accommodation                   | 5,500          | 5,500          | 5,500          | 5,500          | 3,900          | 3,900          | 3,900          | 3,900          | 3,900          | 3,900          | 3,900          | 3,900          | 0        | 3,900          | 3,900          | 3,900          |
| Racecards                                 | 3,800          | 3,800          | 2,686          | 2,686          | 2,686          | 2,686          | 2,973          | 2,973          | 2,665          | 2,665          | 2,665          | 2,665          | 0        | 2,665          | 2,665          | 2,665          |
| Corp Hosp (Catering/Marquees etc)         | 7,337          | 7,337          | 948            | 948            | 2,665          | 2,665          | 5,639          | 5,639          | 3,919          | 3,919          | 1,585          | 1,585          | 0        | 1,585          | 3,458          | 3,458          |
| Sponsorship (Banners/ BTO )               | 1,348          | 1,348          | 1,348          | 1,348          | 1,348          | 1,348          | 1,348          | 1,348          | 1,348          | 1,348          | 1,348          | 1,348          | 0        | 1,348          | 1,348          | 1,348          |
| Marketing                                 | 5,800          | 5,800          | 0              | 0              | 0              | 0              | 300            | 300            | 0              | 0              | 0              | 0              | 0        | 0              | 0              | 0              |
| Advertising                               | 17,416         | 17,416         | 870            | 870            | 870            | 870            | 8,820          | 8,820          | 870            | 870            | 870            | 870            | 0        | 870            | 870            | 870            |
| Police and security                       | 8,800          | 8,800          | 2,400          | 2,400          | 2,400          | 2,400          | 2,400          | 2,400          | 2,400          | 2,400          | 2,400          | 2,400          | 0        | 2,400          | 2,400          | 2,400          |
| Racetech CCTV/Public Address              | 1,400          | 1,400          | 1,400          | 1,400          | 1,400          | 1,400          | 1,400          | 1,400          | 1,400          | 1,400          | 1,400          | 1,400          | 0        | 1,400          | 1,400          | 1,400          |
| Medical / Vets Costs                      | 11,500         | 11,500         | 4,500          | 4,500          | 4,500          | 4,500          | 4,500          | 4,500          | 4,500          | 4,500          | 4,500          | 4,500          | 0        | 4,500          | 4,500          | 4,500          |
| BHA Fixture Licence Fee                   | 4,650          | 4,650          | 4,650          | 4,650          | 4,650          | 4,650          | 4,650          | 4,650          | 4,650          | 4,650          | 4,650          | 4,650          | 0        | 4,650          | 4,650          | 4,650          |
| Appearance Money Payments                 | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0        | 0              | 0              | 0              |
| Fixture Rental Fee                        | 11,250         | 11,250         | 1,250          | 1,250          | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0        | 4,000          | 0              | 0              |
| BHA Fixture Fees ( Field Force etc )      | 10,300         | 10,300         | 10,300         | 10,300         | 10,300         | 10,300         | 10,300         | 10,300         | 10,300         | 10,300         | 10,300         | 10,300         | 0        | 10,300         | 10,300         | 10,300         |
| Racetech TV coverage (integrity and c     | 4,400          | 3,943          | 4,400          | 3,943          | 4,400          | 3,943          | 4,400          | 3,943          | 4,400          | 3,943          | 4,400          | 3,943          | 0        | 3,943          | 4,400          | 3,943          |
| HFL Laboratory Costs                      | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0        | 0              | 0              | 0              |
| Operational Costs ( Big Screen etc)       | 50,649         | 50,649         | 3,968          | 3,968          | 5,658          | 5,658          | 4,878          | 4,878          | 3,668          | 3,668          | 3,668          | 3,668          | 0        | 3,668          | 3,668          | 3,668          |
| <b>Total Raceday Expenditure</b>          | <b>166,850</b> | <b>166,393</b> | <b>57,620</b>  | <b>57,163</b>  | <b>56,177</b>  | <b>55,720</b>  | <b>69,408</b>  | <b>68,951</b>  | <b>57,920</b>  | <b>57,463</b>  | <b>53,186</b>  | <b>52,729</b>  | <b>0</b> | <b>58,729</b>  | <b>55,059</b>  | <b>54,602</b>  |
| <b>Gross Prize Money</b>                  | <b>106,400</b> | <b>106,400</b> | <b>46,800</b>  | <b>46,800</b>  | <b>46,800</b>  | <b>42,700</b>  | <b>123,600</b> | <b>142,400</b> | <b>110,500</b> | <b>110,500</b> | <b>43,400</b>  | <b>43,700</b>  | <b>0</b> | <b>48,500</b>  | <b>45,700</b>  | <b>45,100</b>  |
| less                                      |                |                |                |                |                |                |                |                |                |                |                |                |          |                |                |                |
| HBLB General Prize Fund                   | 38,426         | 38,426         | 16,199         | 16,199         | 19,100         | 19,100         | 43,022         | 43,022         | 35,940         | 35,940         | 18,271         | 18,271         | 0        | 18,271         | 19,364         | 19,364         |
| Prize Money Grants (e.g. Lead Fixture Pay | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 5,000          | 5,000          | 0              | 0              | 0        | 0              | 0              | 0              |
| Race Incentive Funding (RIF)              | 7,100          | 7,100          | 2,800          | 2,800          | 2,000          | 1,600          | 9,600          | 9,900          | 12,800         | 12,800         | 2,400          | 2,400          | 0        | 2,400          | 2,400          | 2,400          |
| HBLB Winter Jump Payment                  | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0        | 0              | 0              | 0              |
| Entry Fees                                | 6,700          | 6,700          | 2,000          | 2,000          | 2,000          | 2,000          | 10,000         | 10,000         | 6,000          | 6,000          | 3,000          | 3,000          | 0        | 3,000          | 3,000          | 3,000          |
| Total Non-Executive                       | 52,226         | 52,226         | 20,999         | 20,999         | 23,100         | 22,700         | 62,622         | 62,922         | 59,740         | 59,740         | 23,671         | 23,671         | 0        | 23,671         | 24,764         | 24,764         |
| Cost Prize Money to MRC (C-D)             | 54,174         | 54,174         | 25,801         | 25,801         | 23,700         | 20,000         | 60,978         | 79,478         | 50,760         | 50,760         | 19,729         | 20,029         | 0        | 24,829         | 20,936         | 20,336         |
| <b>Expenditure plus Prize Money</b>       | <b>221,024</b> | <b>220,567</b> | <b>83,421</b>  | <b>82,964</b>  | <b>79,877</b>  | <b>75,720</b>  | <b>130,386</b> | <b>148,429</b> | <b>108,680</b> | <b>108,223</b> | <b>72,915</b>  | <b>72,758</b>  | <b>0</b> | <b>83,558</b>  | <b>75,995</b>  | <b>74,938</b>  |
| <b>Raceday Profit/ (loss)</b>             | <b>2,690</b>   | <b>5,147</b>   | <b>41,534</b>  | <b>45,491</b>  | <b>48,157</b>  | <b>54,714</b>  | <b>29,999</b>  | <b>14,956</b>  | <b>48,764</b>  | <b>52,221</b>  | <b>48,417</b>  | <b>51,575</b>  | <b>0</b> | <b>31,512</b>  | <b>60,552</b>  | <b>45,422</b>  |
| <b>Difference</b>                         |                | <b>2,457</b>   |                | <b>3,957</b>   |                | <b>6,557</b>   |                | <b>-15,043</b> |                | <b>3,457</b>   |                | <b>3,158</b>   |          | <b>31,512</b>  |                | <b>-15,130</b> |

## MUSSELBURGH RACING ATTENDANCES 2017/18 TO 2018-19

|        | FIXTURE LIST 2016/17             | Paying Public | 2017/18                 |              |               | Paying Public | 2018/19                 |              |               | Remarks on changes from 2017-18 to 18-19 |
|--------|----------------------------------|---------------|-------------------------|--------------|---------------|---------------|-------------------------|--------------|---------------|--|
|        |                                  |               | Members Owners Trainers | Kids         | 2017/18 Total |               | Members Owners Trainers | Kids         | 2018/19 Total |  |
| Flat   | Easter Saturday                  | 2,518         | 611                     | 282          | 3,411         | 3,870         | 811                     | 347          | 5,028         |  |
| Flat   | Thursday 5 April                 | Abandoned     |                         |              |               | 2,659         | 457                     | 81           | 3,197         |  |
| Flat   | Thursday 3 May (Eve)             | 514           | 436                     | 20           | 970           | 495           | 437                     | 20           | 952           |  |
| Flat   | Friday 4 May                     | 1,154         | 456                     | 17           | 1,627         | 1,461         | 452                     | 20           | 1,933         |  |
| Flat   | Saturday 2 June                  | 9,016         | 1,004                   | 0            | 10,020        | 9,026         | 1,025                   | 0            | 10,051        |  |
| Flat   | Saturday 9 June                  | 3,581         | 790                     | 49           | 4,420         | 5,647         | 495                     | 158          | 6,300         |  |
| Flat   | Friday 4 July                    | 766           | 528                     | 54           | 1,348         | 1,777         | 493                     | 79           | 2,349         | 2018 Friday 14th July (eve)              |
| Flat   | Tuesday 24 July                  | 1,318         | 400                     | 1,065        | 2,783         | 1,276         | 582                     | 630          | 2,488         |  |
| Flat   | Friday 3 August (Eve)            | 2,247         | 669                     | 97           | 3,013         | 1,825         | 610                     | 69           | 2,504         |  |
| Flat   | Friday 10 August                 | 1,527         | 518                     | 105          | 2,150         | 1,346         | 528                     | 109          | 1,983         |  |
| Flat   | Wednesday 29 August              |               |                         |              | -             | 599           | 449                     | 45           | 1,093         |  |
| Flat   | Thursday 30 August               |               |                         |              | -             | 754           | 460                     | 23           | 1,237         |  |
| Flat   | Friday 7 September (Twilight)    |               |                         |              | -             | 858           | 456                     | 21           | 1,335         |  |
| Flat   | Saturday 15 September (Twilight) |               |                         |              | -             | 2,882         | 786                     | 133          | 3,801         |  |
| Flat   | Sunday 30 September              |               |                         |              | -             | 1,515         | 878                     | 133          | 2,526         |  |
| Flat   | Monday 15 October                |               |                         |              | -             | 522           | 455                     | 44           | 1,021         |  |
| N/Hunt | Wednesday 7 November             |               |                         |              | -             | 669           | 689                     | 6            | 1,364         |  |
| N/Hunt | Monday 26 November               |               |                         |              | -             | 617           | 554                     | 8            | 1,179         |  |
| N/Hunt | Monday 3 December                |               |                         |              | -             | 0             | 0                       | 0            | -             | New Fixture                              |
| N/Hunt | Monday 10 December               |               |                         |              | -             | Abandoned     |                         |              | -             |  |
| N/Hunt | Tuesday 1 January                |               |                         |              | -             | 3,859         | 781                     | 129          | 4,769         |  |
| N/Hunt | Thursday 3 January               |               |                         |              | -             | 670           | 571                     | 55           | 1,296         |  |
| N/Hunt | Friday 18 January                |               |                         |              | -             | 438           | 475                     | 14           | 927           |  |
| N/Hunt | Saturday 2 February              |               |                         |              | -             | 1,195         | 491                     | 47           | 1,733         |  |
| N/Hunt | Sunday 3 February                |               |                         |              | -             | 1,021         | 494                     | 39           | 1,554         |  |
| N/Hunt | Wednesday 13 February            |               |                         |              | -             | 332           | 431                     | 15           | 778           |  |
| N/Hunt | Wednesday 27 February            |               |                         |              | -             | Abandoned     |                         |              | -             |  |
|        | <b>TOTAL</b>                     | <b>22,641</b> | <b>5,412</b>            | <b>1,689</b> | <b>29,742</b> | <b>45,313</b> | <b>13,860</b>           | <b>2,225</b> | <b>61,398</b> |  |

| FLAT 2018-19                          |            |      |                 |         |         |         |         |        |       |           |    |            |          |   |                |         |                                       |
|---------------------------------------|------------|------|-----------------|---------|---------|---------|---------|--------|-------|-----------|----|------------|----------|---|----------------|---------|---------------------------------------|
| SATURDAY 31ST MARCH                   |            |      |                 |         |         |         |         |        |       |           |    |            |          |   |                |         |                                       |
| 1                                     | RACE TIMES | AGE  | RACE TYPE       | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING | CLASS | DISTANCE  | SF | PRIZEMONEY | Entry    | SPONSOR/RACE TITLE  | SPONSOR INCOME | RIF     | Notes                                 |
|                                       | 1.50       | 4YO+ | H'CAP           | 12      | £12,200 | 10      | £12,200 | 81-95  | 3     | 7F        | 12 | £20,000    | £100     | To be Achieved<br>Toteplacepot  | £0.00          | £1,500  | ITV4 - Saddlecloths, rug and £150 BTO |
|                                       | 2.25       | 4YO+ | CONDITIONS RACE | 7       | £9,600  | 9       | £9,600  | WFA    | 2     | 5F        | 17 | £30,000    | £150     | The Totescoop6 Borderlescott Sprint Trophy (A Conditions Race) (Class 2)<br>The Borderlescott Sprint Trophy (A Conditions Race) (Class 2) |                | £4,950  | ITV4 - Saddlecloths, rug and £150 BTO |
|                                       | 3.00       | 3YO  | H'CAP           | 12      | £13,200 | 11      | £12,600 | 0-100  | 2     | 1M        | 14 | £30,000    | £150     | The Totesport.com Royal Mile Handicap (Class 2)<br>The Royal Mile Trophy (Class 2)  |                | £3,300  | ITV4 - Saddlecloths, rug and £150 BTO |
|                                       | 3.35       | 4YO+ | H'CAP           | 13      | £13,800 | 13      | £13,800 | OPEN   | 2     | 1M6F      | 16 | £100,000   | £500     | The totepool Queen's Cup (A Heritage Handicap) (Class 2)<br>The Queen's Cup (A Heritage Handicap) (Class 2)                               | £54,600.00     | £4,950  | ITV4 - Saddlecloths, rug and £150 BTO |
|                                       | 4.10       | 2YO  | NOVICE          | 7       | £7,600  | 3       | £4,400  | OPEN   | 4     | 5F        | 14 | £6,500     | £37      | The toteexacta EBF Novice Stakes  | £0.00          | £0      | EBF £0k. £100 BTO                     |
|                                       | 4.45       | 4YO+ | H'CAP           | 10      | £9,000  | 9       | £8,200  | 56-75  | 5     | 5F        | 17 | £7,600     | £40      | The Totetrefecta Handicap Stakes  |                | £0      | £100 BTO                              |
|                                       | 5.20       | 3YO+ | MAIDEN          | 7       | £5,600  | 7       | £5,600  | WFA    | 4     | 7F        | 12 | £8,000     | £40      | The totepool EBF Maiden Stakes (Class 4)  | £1,500.00      | £400    | EBF £1.5k. £100 BTO                   |
|                                       |            |      | TPF 7600 + 400  |         |         |         |         |        |       |           |    | -£313      |          |   |                | £0      |                                       |
|                                       |            |      |                 | 68      | £71,000 | 62      | £66,400 |        |       |           |    |            | £202,187 |   | £56,100.00     | £15,100 |                                       |
| THURSDAY 5TH APRIL (from 26 May 2017) |            |      |                 |         |         |         |         |        |       |           |    |            |          |   |                |         |                                       |
| 2                                     | RACE TIMES | AGE  | RACE TYPE       | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING | CLASS | DISTANCE  | SF | PRIZEMONEY | Entry    | SPONSOR/RACE TITLE  | SPONSOR INCOME | RIF     | Notes                                 |
|                                       | 2.20       | 4YO+ | H'CAP           | 0       | £0      | 0       | £6,785  | 46-65  | 6     | 5F        | 12 | £4,400     | £24      | To be Achieved<br>188BET transferred from 28 Feb  | £0.00          | £400    |                                       |
|                                       | 2.50       | 3YO+ | NOVICE          | 4       | £4,200  | 0       | £6,785  | WFA    | 5     | 1M        | 12 | £5,000     | £25      | 188BET transferred from 28 Feb  |                | £0      |                                       |
|                                       | 3.25       | 3YO  | H'CAP           | 8       | £7,400  | 0       | £6,785  | 56-70  | 5     | 7F        | 12 | £5,400     | £29      | 188BET transferred from 28 Feb  |                | £400    |                                       |
|                                       | 3.55       | 4YO+ | H'CAP           | 6       | £7,800  | 0       | £6,785  | 71-90  | 3     | 7F        | 12 | £13,000    | £65      | 188BET transferred from 28 Feb  |                | £1,500  |                                       |
|                                       | 4.30       | 4YO+ | H'CAP           | 9       | £9,100  | 0       | £6,785  | 66-86  | 4     | 1M6F      | 14 | £8,400     | £44      | 188BET transferred from 28 Feb  |                | £400    |                                       |
|                                       | 5.00       | 4YO+ | H'CAP           | 10      | £8,000  | 0       | £6,785  | 46-60  | 6     | 1M4F      | 14 | £4,400     | £24      | 188BET transferred from 28 Feb  |                | £400    |                                       |
|                                       | 5.30       | 4YO+ | H'CAP           | 9       | £7,100  | 0       | £6,785  | 51-65  | 6     | 1M        | 14 | £4,400     | £24      | 188BET transferred from 28 Feb  |                | £400    |                                       |
|                                       |            |      |                 |         |         |         |         |        |       | Abandoned |    | -£47,000   |          |   |                | £400    |                                       |
|                                       |            |      |                 | 46      | £43,600 | 50      | £47,495 |        |       |           |    | £0         |          |   | £0.00          | £3,500  |                                       |
| THURSDAY 3RD MAY (eve)                |            |      |                 |         |         |         |         |        |       |           |    |            |          |   |                |         |                                       |
| 3                                     | RACE TIMES | AGE  | RACE TYPE       | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING | CLASS | DISTANCE  | SF | PRIZEMONEY | Entry    | SPONSOR/RACE TITLE  | SPONSOR INCOME | RIF     | Notes                                 |
|                                       | 5.40       | 4YO+ | H'CAP           | 6       | £4,800  | 12      | £9,200  | 46-60  | 6     | 5F        | 14 | £4,400     | £24      | To be Achieved<br>racinguk.com  | £0.00          | £400    |                                       |
|                                       | 6.10       | 3YO  | H'CAP           | 6       | £4,800  | 5       | £4,000  | 46-65  | 6     | 1M4F      | 14 | £4,400     | £24      | RacingUK  | £0.00          | £400    |                                       |
|                                       | 6.40       | 3YO+ | NOVICE          | 6       | £5,800  | 4       | £4,200  | OPEN   | 5     | 7F        | 12 | £5,000     | £25      | Central Taxis - Faster, Greener, Safer  | £460.00        | £400    |                                       |
|                                       | 7.10       | 4YO+ | H'CAP           | 7       | £6,600  | 8       | £7,400  | 61-75  | 5     | 1M4F      | 14 | £6,400     | £34      | MacRoberts LLP  | £920.00        | £0      |                                       |
|                                       | 7.40       | 3YO  | H'CAP           | 8       | £6,400  | 6       | £4,800  | 46-65  | 6     | 5F        | 14 | £4,400     | £24      | Racing UK Day Pass Just £10   |                | £400    |                                       |
|                                       | 8.10       | 4YO+ | H'CAP           | 9       | £7,200  | 12      | £9,200  | 46-60  | 6     | 7F        | 12 | £4,400     | £24      | Racing UK Profits Returned to Racing  |                | £400    |                                       |
|                                       | 8.40       | 4YO+ | H'CAP           | 7       | £5,600  | 9       | £7,200  | 46-65  | 6     | 1M6F      | 14 | £4,400     | £24      | Racing UK in HD   |                | £400    |                                       |
|                                       |            |      |                 | 49      | £41,200 | 56      | £46,000 |        |       |           |    |            | £35,800  |   | £1,380.00      | £2,400  |                                       |

| 4          |         |                             |         |         |         |         |           |       |          |    |            |       | Chepstow £52k  |  | FRIDAY 4TH MAY    |                |         |   |  |  |  |  |  |  |  |  |  | £29,200.00 |  |
|------------|---------|-----------------------------|---------|---------|---------|---------|-----------|-------|----------|----|------------|-------|--|--|-------------------|----------------|---------|---|--|--|--|--|--|--|--|--|--|------------|--|
| RACE TIMES | AGE     | RACE TYPE                   | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING    | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   |  |                   | SPONSOR INCOME | RIF     | Notes   |  |  |  |  |  |  |  |  |  |            |  |
| 2.10       | 2YO     | NOVICE                      | 5       | £6,000  | 7       | £7,600  | OPEN      | 4     | 5F       | 14 | £5,000     | £25   | To be Achieved<br>EBF  |  |                   | £0.00          |         | EBF £0k.  |  |  |  |  |  |  |  |  |  |            |  |
|            |         | Increase TPF to 7000 + 400  |         |         |         |         |           |       |          |    | £0         |       |  |  |                   |                | £0      |   |  |  |  |  |  |  |  |  |  |            |  |
| 2.40       | 4YO+    | H'CAP                       | 7       | £7,600  | 13      | £11,800 | 61-80     | 4     | 5F       | 14 | £10,400    | £52   | Boogie in the Morning  |  |                   | £2,000.00      |         |   |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 3.10       | 4YO+    | H'CAP                       | 8       | £7,400  | 11      | £9,600  | 61-75     | 5     | 7F       | 12 | £6,400     | £32   | Jackson Boyd Lawyers - More Than Just  |  |                   | £1,680.00      |         |   |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 3.40       | 3YO     | H'CAP                       | 8       | £8,400  | 8       | £8,400  | 61-80     | 4     | 7F       | 12 | £10,400    | £52   | Weatherbys Private Banking   |  |                   | £5,000.00      |         | Weatherbys provide Memento for winning owner and BTO £50  |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 4.10       | 4YO+    | H'CAP                       | 5       | £4,000  | 9       | £7,100  | 46-60     | 6     | 1M4F     | 14 | £4,400     | £22   | Core (Oil and Gas)   |  |                   | £840.00        |         |   |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         | Was 66-85 |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 4.40       | 3YO+    | H'CAP                       | 6       | £6,800  | 10      | £12,000 | 61-80     | 4     | 1M1F     | 14 | £11,400    | £57   | The Weatherbys Private Banking Goliath Cup (A handicap) (Class 3)<br>The Goliath Cup (A Handicap)                          |  |                   | £15,000.00     |         | Weatherbys provide Memento for winning owner and BTO £50  |  |  |  |  |  |  |  |  |  |            |  |
|            | was 3yo |                             |         |         |         |         |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 5.15       | 4YO+    | H'CAP                       | 9       | £7,100  | 11      | £8,600  | 46-60     | 6     | 1M1F     | 14 | £4,400     | £22   | Western Toyota Fun Yourself  |  |                   | £0.00          |         |   |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             | 48      | £47,300 | 69      | £65,100 |           |       |          |    | £54,800    |       |  |  |                   | £24,520.00     | £2,400  |   |  |  |  |  |  |  |  |  |  |            |  |
| 5          |         |                             |         |         |         |         |           |       |          |    |            |       | NEWCASTLE (EVE)  |  | SATURDAY 2ND JUNE |                |         |   |  |  |  |  |  |  |  |  |  | £21,300.00 |  |
| RACE TIMES | AGE     | RACE TYPE                   | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING    | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   |  |                   | SPONSOR INCOME | RIF     | Notes   |  |  |  |  |  |  |  |  |  |            |  |
| 1.40       | 3YO     | H'CAP                       | 5       | £5,000  | 11      | £8,600  | 46-60     | 6     | 7F       | 12 | £5,000     | £27   | Stobo Castle Ladies Day<br>Western Toyota 2000GT Heritage Sprint   |  |                   | £7,000.00      |         | NO STALLS TESTS OR DIVIDED RACES  |  |  |  |  |  |  |  |  |  |            |  |
|            | was 3+  |                             |         |         |         |         | was 51-70 |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 2.15       | 2YO     | CONDITIONS                  | 6       | £8,800  | 7       | £9,600  | OPEN      | 2     | 5F       | 14 | £20,000    | £100  | EBF stallions.com Edinburgh Castle Stakes (A Conditions Race)<br>The Edinburgh Castle Stakes (A Conditions Race) (Class 2) |  |                   | £5,000.00      | £3,960  | EBF £5k - EBF sole sponsor. £300 Appearance Money guarantee to 8th place.                                       |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         |           |       |          |    | £0         |       |  |  |                   |                | £0      |   |  |  |  |  |  |  |  |  |  |            |  |
| 2.50       | 3YO+    | FILLIES & MARES H'CAP       | 9       | £11,200 | 6       | £7,800  | 71-90     | 3     | 1M       | 14 | £15,000    | £75   | Margaret McGladery celebrates Ladies Day   |  |                   | £3,000.00      | £1,800  | £3k proposed  |  |  |  |  |  |  |  |  |  |            |  |
|            |         | was C2 Ed Cup               |         |         |         |         |           |       |          |    | £0         |       |  |  |                   |                | £0      |   |  |  |  |  |  |  |  |  |  |            |  |
| 3.25       | 3YO+    | FILLIES' & MARES LISTED     | 10      | £12,000 | 10      | £12,000 | WFA       | 1     | 7F       | 12 | £40,000    | £200  | The Stobo Castle Ladies Day Gold Cup<br>(registered as The Maggie Dickson Fillies' Stakes )(Class 1)                       |  |                   | £10,800.00     | £11,250 | Branded no cloths - need to invoice Stobo for £250 + VAT , BIG GOLD CUP Invoiced 13/4/18                        |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         |           |       |          |    | £0         |       |  |  |                   |                | £0      |   |  |  |  |  |  |  |  |  |  |            |  |
| 4.00       | 4YO+    | H'CAP                       | 6       | £7,800  | 10      | £9,000  | 51-70     | 5     | 1M1F     | 14 | £6,400     | £34   | The Gaynor Winyard   |  |                   |                |         | Trophy  |  |  |  |  |  |  |  |  |  |            |  |
|            | DERBY   | was C3 3yo 1M               |         |         |         |         |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 4.30       | 4YO+    | H'CAP                       | 8       | £8,400  | 9       | £9,200  | 66-85     | 4     | 5F       | 14 | £12,100    | £62   | The Madeleine Cup  |  |                   |                |         | Trophy  |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         | £7,400  |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 5.30       | 4YO+    | LADY RIDERS PROAM H'CAP     | 4       | £4,200  | 8       |         | 61-80     | 5     | 1M6F     | 14 | £8,400     | £44   | Silk Series  |  |                   |                |         | Trophies for OWNER, TRAINER & JOCKEY being sent. The Silk Series - £2.5k sponsorship wld go straight to charity |  |  |  |  |  |  |  |  |  |            |  |
|            |         | was C5                      |         |         |         |         | was 51-70 |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             | 48      | £57,400 | 61      | £63,600 |           |       |          |    | £108,500   |       |  |  |                   | £25,800.00     | £18,610 |   |  |  |  |  |  |  |  |  |  |            |  |
| 6          |         |                             |         |         |         |         |           |       |          |    |            |       | Haydock £186k  |  | SATURDAY 9TH JUNE |                |         |   |  |  |  |  |  |  |  |  |  | £30,000.00 |  |
| RACE TIMES | AGE     | RACE TYPE                   | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING    | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   |  |                   | SPONSOR INCOME | RIF     | Notes   |  |  |  |  |  |  |  |  |  |            |  |
| ITV4 1.55  | 4YO+    | H'CAP                       | 15      | £14,000 | 6       | £7,800  | 76-95     | 3     | 1M4F     | 14 | £25,000    | £125  | The Edinburgh Gin Scottish Sprint Cup Race Day<br>Edinburgh Gin'S Seaside Gin  |  |                   |                |         | NO STALLS TESTS OR DIVIDED RACES  |  |  |  |  |  |  |  |  |  |            |  |
|            |         | was C3 5f race              |         |         |         |         |           |       |          |    | £0         |       |  |  |                   |                | £4,400  | ITV - Edinburgh Gin will provide prizes for Owner, trainer and Jockey - numbercloths and rug TBC                |  |  |  |  |  |  |  |  |  |            |  |
| ITV4 2.30  | 4YO+    | H'CAP                       | 17      | £16,200 | 16      | £15,600 | OPEN      | 2     | 5F       | 17 | £100,000   | £500  | Edinburgh Gin's Scottish Sprint Cup (A Heritage Handicap) (Class 2)  |  |                   | £30,000.00     | £2,200  | Entries early closing £150 20th May + £350 9th June.  |  |  |  |  |  |  |  |  |  |            |  |
|            |         | EARLY CLOSING NOON 19TH MAY |         |         |         |         |           |       |          |    | £0         |       |  |  |                   |                | £0      |   |  |  |  |  |  |  |  |  |  |            |  |
| 3.10       | 2YO     | NOVICE                      | 8       | £7,400  | 6       | £5,800  | OPEN      | 5     | 5F       | 14 | £5,400     | £29   | The Scottish Sprint Cup (A Heritage Handicap) (Class 2)<br>Edinburgh Gin EBF   |  |                   |                |         | EBF £0k.  |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         |           | 4     |          |    | £400       |       |  |  |                   |                | £0      |   |  |  |  |  |  |  |  |  |  |            |  |
| 3.45       | 3YO+    | H'CAP                       | 10      | £9,000  | 5       | £5,000  | 56-70     | 5     | 1M1F     | 14 | £6,400     | £34   | Edinburgh Gin's Cannonball   |  |                   |                |         |   |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 4.20       | 4YO+    | H'CAP                       | 12      | £12,200 | 6       | £6,800  | 0-85      | 4     | 2M       | 17 | £20,000    | £102  | Edinburgh Gin's Distillery Tour  |  |                   |                |         | £2,400  |  |  |  |  |  |  |  |  |  |            |  |
|            |         | Was C3                      |         |         |         |         |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 4.55       | 3YO+    | H'CAP                       | 22      | £17,200 | 12      | £9,200  | 46-55     | 6     | 7F       | 12 | £5,000     | £25   | Edinburgh Gin's Distillery -Make Your Own Gin  |  |                   |                |         |   |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
| 5.30       | 3YO+    | H'CAP                       | 10      | £9,000  | 9       | £8,200  | 56-75     | 5     | 7F       | 14 | £6,400     | £34   | Edinburgh Gin's Rhubarb And Ginger lucky last  |  |                   |                |         |   |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             |         |         |         |         |           |       |          |    | £400       |       |  |  |                   |                | £400    |   |  |  |  |  |  |  |  |  |  |            |  |
|            |         |                             | 94      | £85,000 | 60      | £58,400 |           |       |          |    | £170,200   |       |  |  |                   | £30,000.00     | £10,600 |   |  |  |  |  |  |  |  |  |  |            |  |

| 7                           |      |  |         |         |         |         |                  |       |          |            |         |                                 | MAX RECYCLE SUPPORTING RACING STAFF WEEK                |           | £2,880.00          |   |                |  |       |  |       |  |
|-----------------------------|------|--|---------|---------|---------|---------|------------------|-------|----------|------------|---------|---------------------------------|---|-----------|--------------------|---|----------------|--|-------|--|-------|--|
| RACE TIMES                  | AGE  | RACE TYPE  | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING           | CLASS | DISTANCE | PRIZEMONEY | Entry   | SPONSOR/RACE TITLE              | SPONSOR INCOME  | RIF       | Notes              |   |                |  |       |  |       |  |
| 2.00                        | 3YO  | H'CAP  | 11      | £8,600  | 9       | £7,200  | 46-60            | 6     | 5F       | 14         | £4,400  | £24                             | To be Achieved<br>£0.00                                 |           |                    |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         | Begbies Traynor - Bibby Factors | £460.00   | £400      |                    |   |                |  |       |  |       |  |
| 2.30                        | 2YO  | NOVICE MEDIAN AUCTION                            | 5       | £5,000  | 5       | £5,000  | 30,000 & <50,000 | 5     | 7F       | 12         | £5,400  | £29                             | British Stallion Studs EBF Median Auction Novice Stakes | £1,500.00 | £400               | EBF £1.5k   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 3.00                        | 4YO+ | H'CAP  | 5       | £6,000  | 8       | £7,400  | 46-60            | 5     | 2M       | 14         | £5,000  | £27                             | The Hawthorne Girls Supporting Racing Staff Week        | £1,566.00 | £400               |   |                |  |       |  |       |  |
|                             |      | Was C4   |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 3.30                        | 4YO+ | H'CAP  | 8       | £8,400  | 8       | £8,400  | 61-80            | 4     | 7F       | 12         | £8,400  | £44                             | Ray Hawthorne Memorial Supporting Racing Staff Week     | £1,566.00 | £400               |   |                |  |       |  |       |  |
|                             |      | Was C2 12f                                       |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 4.00                        | 4YO+ | H'CAP  | 6       | £8,800  | 7       | £6,600  | 56-75            | 5     | 1M       | 14         | £8,000  | £42                             | Catherine Roache  | £1,566.00 | £400               |   |                |  |       |  |       |  |
|                             |      | Was C2 12f                                       |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 4.30                        | 4YO+ | H'CAP  | 9       | £7,200  | 8       | £6,400  | 46-60            | 6     | 1M4F     | 14         | £4,400  | £24                             | TFP Schemes   | £460.00   | £400               |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 5.00                        | 4YO+ | H'CAP  | 11      | £8,600  | 6       | £5,800  | 56-75            | 5     | 5F       | 14         | £6,400  | £34                             | AIUA Insurance  | £460.00   | £400               |   |                |  |       |  |       |  |
|                             |      | Was C6. Weak race!                               |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
|                             |      |  | 55      | £52,600 | 51      | £46,800 |                  |       |          |            |         |                                 | £44,800   | £7,578.00 | £2,800             |   |                |  |       |  |       |  |
| 8                           |      |  |         |         |         |         |                  |       |          |            |         |                                 | 188BET raceday  |           | £2,880.00          |   |                |  |       |  |       |  |
| Chelmsford High Value (eve) |      |  |         |         |         |         |                  |       |          |            |         |                                 | TUESDAY 24TH JULY                                       |           | SPONSOR/RACE TITLE |   | SPONSOR INCOME |  | RIF   |  | Notes |  |
| 2.20                        | 3YO  | H'CAP  | 12      | £9,200  | 8       | £6,400  | 46-60            | 6     | 1M       | 14         | £4,400  | £24                             | Club188 Racing Offers                                   | £364.58   |                    | £2187.50 sponsorship moved from feb then 5th April following abandonments |                |  |       |  |       |  |
|                             |      | Was 1m1f in 2017 - 4 less runners in 2018!       |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 2.50                        | 2YO  | NOVICE   | 5       | £5,000  | 5       | £6,000  | OPEN             | 4     | 7F       | 12         | £7,000  | £37                             | Irish Stallion Farms EBF Novice Stakes                  | £364.58   | £400               | EBF £0k Honest Toun to Present  |                |  |       |  |       |  |
|                             |      | Reduce TPF to 5400 + 400 CL5                     |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 3.25                        | 3YO+ | H'CAP  | 6       | £6,800  | 6       | £6,800  | 61-80            | 4     | 5F       | 14         | £8,400  | £44                             | Racing Ticket Giveaways at @188BET                      |           | £400               |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 3.55                        | 4YO+ | H'CAP  | 8       | £6,400  | 9       | £7,200  | 46-60            | 6     | 1M4F     | 14         | £4,400  | £24                             | Best Odds Guaranteed at 188BET                          | £364.58   | £0                 |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 4.30                        | 3YO+ | H'CAP  | 8       | £7,400  | 6       | £5,800  | 51-70            | 5     | 7F       | 12         | £5,400  | £29                             | Read Silvestre De Sousa at 188BET                       | £364.58   | £400               |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 5.00                        | 4YO+ | H'CAP  | 5       | £6,000  | 5       | £6,000  | 61-80            | 4     | 2M       | 14         | £8,400  | £34                             | 188BET Mobile   | £364.58   | £400               |   |                |  |       |  |       |  |
|                             |      | Change to class 5 or 6                           |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 5.35                        | 3YO+ | H'CAP  | 6       | £4,800  | 9       | £7,200  | 46-60            | 6     | 5F       | 14         | £4,400  | £24                             | Play Slots at 188BET Casino                             | £364.58   | £400               |   |                |  |       |  |       |  |
|                             |      | Review   |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
|                             |      |  | 50      | £45,600 | 48      | £45,400 |                  |       |          |            |         |                                 | £45,200   | £2,187.48 | £2,400             |   |                |  |       |  |       |  |
| 9                           |      |  |         |         |         |         |                  |       |          |            |         |                                 | FRIDAY 3RD AUGUST (eve)                                 |           | £9,878.00          |   |                |  |       |  |       |  |
| THIRSK (AFT)                |      |  |         |         |         |         |                  |       |          |            |         |                                 | SPONSOR/RACE TITLE                                      |           | SPONSOR INCOME     |   | RIF            |  | Notes |  |       |  |
| 5.40                        | 4YO+ | PONY RACING BEFORE THE 1st AMATEUR RIDERS' H'CAP | 8       | £7,400  | 11      | £9,600  | 51-70            | 5     | 1M5F     | 14         | £5,400  | £29                             | Get so much more with racing UK                         | £0.00     | £400               |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 6.10                        | 2YO  | MEDIAN AUCTION NOVICE                            | 7       | £6,600  | 6       | £5,800  |                  | 5     | 7F       | 12         | £5,400  | £29                             | Irish Stallion Farms EBF Median Auction Novice Stakes   | £1,500.00 | £400               | EBF £1.5k (Make sure it is Irish Stallion Studs Advert)                   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 6.45                        | 3YO+ | H'CAP  | 6       | £5,800  | 9       | £8,200  | 56-75            | 5     | 7F       | 12         | £5,400  | £29                             | Bet at racinguk.com                                     |           | £400               |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 7.20                        | 3YO+ | H'CAP  | 11      | £11,600 | 6       | £7,800  | 71-90            | 3     | 5F       | 14         | £13,000 | £65                             | Bernard Hunter Mobile Cranes                            | £840.00   | £1,200             |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | Ret -£112   | £0        |                    |   |                |  |       |  |       |  |
| 7.50                        | 2YO  | NURSERY H'CAP                                    | 8       | £7,400  | 6       | £5,800  | 0-75             | 5     | 5F       | 14         | £5,400  | £29                             | Beatsons Building Supplies                              | £0.00     | £400               |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 8.20                        | 3YO  | H'CAP  | 7       | £6,600  | 8       | £7,400  | 51-70            | 5     | 1M1F     | 14         | £5,400  | £29                             | Follow @racing_uk On Twitter Now                        |           | £400               |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
| 8.50                        | 3YO+ | H'CAP  | 7       | £5,600  | 9       | £7,200  | 46-65            | 6     | 5F       | 14         | £4,400  | £24                             | Best Flat raced live on Racing UK                       |           | £400               |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £400  | £400      |                    |   |                |  |       |  |       |  |
|                             |      |  | 54      | £51,000 | 55      | £51,800 |                  |       |          |            |         |                                 | Appearance Money  | £246      | £3,600             |   |                |  |       |  |       |  |
|                             |      |  |         |         |         |         |                  |       |          |            |         |                                 | £46,935   | £2,340.00 | £3,600             |   |                |  |       |  |       |  |

| 10         |                 | HAYDOCK (EVE)                         |         |         |         |         |                      | FRIDAY 10TH AUGUST |                  |    |                                  |       |  | Archerfield Cup Raceday |            |   |  |
|------------|-----------------|---------------------------------------|---------|---------|---------|---------|----------------------|--------------------|------------------|----|----------------------------------|-------|--|-------------------------|------------|---|--|
| FIRST RACE | AGE             | RACE TYPE                             | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING               | CLASS              | DISTANCE         | SF | PRIZEMONEY                       | Entry | SPONSOR/RACE TITLE   | SPONSOR INCOME          | RIF        | Notes   |  |
| 2.10       | 2YO             | NURSERY HCAP                          | 10      | £9,000  | 5       | £5,000  | 0-65                 | 5                  | 7F               | 12 | £4,400                           | £24   | To be Achieved<br>Barn Construction Ltd                            | £0.00<br>£840.00        | £400       |   |  |
| 2.40       | 2YO             | CONDITIONS RACE                       | 6       | £7,800  | 4       | £6,200  | OPEN                 | 3                  | 5F               | 14 | £12,500                          | £62   | EBF Miller Homes Conditions Stakes                                 | £5,840.00               | £2,160     | EBF £5K - EBF FIRST IN RACE TITLE AND SOLE SPONSOR IF POSSIBLE. £300 Appearance Money guarantee to 8th place. |  |
| 3.10       | 3YO+            | H'CAP                                 | 10      | £8,000  | 8       | £6,400  | 46-65                | 6                  | 1M               | 14 | Ret -£544<br>£4,400              | £24   | Edgen Murray   | £840.00                 | £400       |   |  |
| 3.40       | 3YO+            | FILLIES' & MARES' H'CAP               | 8       | £8,400  | 6       | £6,800  | 61-80                | 4                  | 7F               | 12 | £11,400                          | £59   | The EBF Scottish Premier Series Fillies' Handicap                  | £4,000.00               | £400       | EBF £4K - EBF EXCLUSIVE RACE TITLE  |  |
|            |                 | Move to 29 Sept 2019                  |         |         |         |         |                      |                    |                  |    | £400                             |       |  |                         | £400       |   |  |
| 4.10       | 3YO<br>was 3YO+ | H'CAP                                 | 5       | £8,000  | 5       | £8,000  | 0-100                | 2                  | 2M               | 14 | £30,000                          | £150  | The Archerfield Cup (A handicap) (Class 2)                         | £5,000.00               | £4,400     | Perpetual trophy (To be ordered replica claret jug for owner to give away)                                    |  |
| 4.40       | 3YO+            | H'CAP                                 | 5       | £4,000  | 10      | £8,000  | 46-60                | 6                  | was 1M6F<br>1M4F | 14 | Ret -£609<br>£4,400              | £24   | The Archerfield Cup (A Handicap) (Class 2)<br>Watermans            | £1,680.00               | £400       |   |  |
| 5.15       | 4YO+            | H'CAP                                 | 4       | £3,200  | 7       | £5,600  | 46-65                | 6                  | 2M               | 14 | £4,400                           | £24   | Western Toyota Hilux   | £0.00                   | £400       |   |  |
|            |                 | Upgrade c4 1m1f/5f or 7f/5f           |         |         |         |         |                      |                    |                  |    | Clash with Ayr day after<br>£400 |       |  |                         | £400       |   |  |
|            |                 |                                       | 48      | £48,400 | 45      | £46,000 |                      |                    |                  |    |                                  |       |  |                         | £18,200.00 | £8,560  |  |
|            |                 | Lingfield £37.75k<br>Catterick £39.5k |         |         |         |         |                      |                    |                  |    |                                  |       |  |                         |            |   |  |
| 11         |                 | WEDNESDAY 29TH AUGUST                 |         |         |         |         |                      |                    |                  |    |                                  |       |  |                         |            |   |  |
| RACE TIMES | AGE             | RACE TYPE                             | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING               | CLASS              | DISTANCE         | SF | PRIZEMONEY                       | Entry | SPONSOR/RACE TITLE   | SPONSOR INCOME          | RIF        | Notes   |  |
| 2.10       | 2YO             | MAIDEN                                | 8       | £7,400  | 9       | £8,200  | OPEN                 | 5                  | 7F               | 14 | £5,400                           | £29   | 188BET Mobile BET10 GET20 British Stallion Studs EBF Maiden Stakes | £312.50                 | £400       | EBF £0  |  |
| 2.40       | 4YO+            | H'CAP                                 | 7       | £5,600  | 8       | £6,400  | 46-60                | 6                  | 1M4F             | 14 | £4,400                           | £24   | 188BET Extra Place Races   | £312.50                 | £400       |   |  |
| 3.10       | 3YO+            | H'CAP                                 | 10      | £10,000 | 9       | £9,200  | 66-85                | 4                  | 5F               | 14 | £8,400                           | £44   | Mansefield Care Ltd  | £460.00                 | £400       |   |  |
| 3.40       | 3YO+            | FILLIES' & MARES' H'CAP               | 5       | £7,000  | 6       | £7,800  | 76-90                | 3                  | 7F               | 12 | £15,000                          | £75   | EBF Stallions Breeding Winners Fillies Handicap                    | £4,000.00               | £1,500     | EBF £4K - EBF EXCLUSIVE RACE TITLE  |  |
|            |                 | Downgrade?                            |         |         |         |         |                      |                    |                  |    | £0                               |       |  |                         | £0         |   |  |
| 4.10       | 3YO             | H'CAP                                 | 8       | £6,400  | 9       | £7,200  | 46-65                | 6                  | 1M1F             | 14 | £4,400                           | £24   | Ediston  | £460.00                 | £400       |   |  |
| 4.40       | 3YO+            | H'CAP                                 | 3       | £2,400  | 9       | £7,200  | 46-60                | 6                  | 2M               | 14 | £5,000                           | £27   | Best Odds Guaranteed At 188BET                                     | £312.50                 | £400       |   |  |
| 5.10       | 3YO             | H'CAP                                 | 8       | £6,400  | 10      | £8,000  | 46-65                | 6                  | 5F               | 14 | £4,400                           | £24   | Read Silvestre De Sousa At 188BET                                  | £312.50                 | £400       |   |  |
|            |                 |                                       |         |         |         |         |                      |                    |                  |    | £400                             |       |  |                         | £400       |   |  |
|            |                 |                                       | 49      | £45,200 | 60      | £54,000 |                      |                    |                  |    |                                  |       |  |                         | £6,170.00  | £3,900  |  |
| 12         |                 | THURSDAY 30TH AUGUST                  |         |         |         |         |                      |                    |                  |    |                                  |       |  |                         |            |   |  |
| RACE TIMES | AGE             | RACE TYPE                             | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING               | CLASS              | DISTANCE         | SF | PRIZEMONEY                       | Entry | SPONSOR/RACE TITLE   | SPONSOR INCOME          | RIF        | Notes   |  |
| 1.50       | 2YO             | MEDIAN AUCTION NOVICE                 | 4       | £4,200  | 7       | £6,600  | Max 30,000<br>2lb/5k | 5                  | 5F               | 14 | £5,400                           | £29   | 188BET Extra Place Races   | £312.50                 | £400       | EBF £0K   |  |
| 2.20       | 2YO             | NURSERY                               | 19      | £15,200 | 8       | £6,400  | 0-65                 | 6                  | 7F               | 12 | £4,400                           | £24   | Addleshaw Goddard  | £460.00                 | £400       |   |  |
| 2.50       | 3YO             | H'CAP                                 | 4       | £5,200  | 6       | £6,800  | 61-80                | 4                  | 7F               | 14 | £8,400                           | £44   | Witherby Publishing Group  | £1,125.00               | £400       |   |  |
|            |                 | Consider swapping Wed & Thurs         |         |         |         |         |                      |                    |                  |    | £400                             |       |  |                         | £400       |   |  |
| 3.20       | 3YO+            | FILLIES' & MARES' H'CAP               | 5       | £5,000  | 7       | £6,600  | 56-75                | 5                  | 1M4F             | 14 | £6,400                           | £34   | Read Silvestre De Sousa At 188BET                                  | £312.50                 | £400       |   |  |
| 3.50       | 4YO+            | H'CAP                                 | 11      | £9,600  | 12      | £10,200 | 51-70                | 5                  | 1M               | 14 | £5,400                           | £29   | RSM UK   | £460.00                 | £400       |   |  |
| 4.20       | 3YO             | H'CAP                                 | 7       | £5,600  | 12      | £9,200  | 46-60                | 6                  | 7F               | 14 | £4,400                           | £24   | TUV-SUD Ltd  | £460.00                 | £400       |   |  |
| 4.55       | 4YO+            | H'CAP                                 | 10      | £8,000  | 10      | £8,000  | 46-60                | 6                  | 5F               | 14 | £4,400                           | £24   | Best Odds Guaranteed At 188BET                                     | £312.50                 | £400       |   |  |
|            |                 |                                       |         |         |         |         |                      |                    |                  |    | £400                             |       |  |                         | £400       |   |  |
|            |                 |                                       | 60      | £52,800 | 62      | £53,800 |                      |                    |                  |    |                                  |       |  |                         | £3,442.50  | £2,800  |  |



| FRIDAY 7TH SEPTEMBER (eve) |               |   |         |         |         |         |                           |       |          |    |            |       | £4,297.50  |                |         |  |
|----------------------------|---------------|---|---------|---------|---------|---------|---------------------------|-------|----------|----|------------|-------|--|----------------|---------|--|
| 13 RACE TIMES              | AGE           | RACE TYPE   | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING                    | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   | SPONSOR INCOME | RIF     | Notes  |
| 4.25                       | 2YO           | NOVICE<br><i>was Novice Auction</i>                       | 8       | £8,400  | 8       | £8,400  | OPEN                      | 4     | 7F       | 12 | £7,000     | £37   | 188bet.com British Stallion Studs EBF                          | £0.00          |         | EBF £0K  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  | £312.50        | £400    |  |
| 5.00                       | 3YO+          | H'CAP   | 9       | £8,200  | 9       | £8,200  | 61-75                     | 5     | 5F       | 14 | £5,400     | £29   | Mitsubishi Electrical  | £840.00        |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 5.30                       | 3YO           | H'CAP   | 8       | £6,400  | 8       | £6,400  | 46-65                     | 6     | 1M4F     | 14 | £5,000     | £27   | Donaldson Timber Engineering                                   | £840.00        |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 6.00                       | 3YO+          | H'CAP   | 9       | £8,200  | 9       | £8,200  | 56-70                     | 5     | 1M       | 14 | £5,400     | £29   | 188.com  | £312.50        |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 6.30                       | 3YO+          | H'CAP   | 7       | £7,600  | 7       | £7,600  | 66-80                     | 4     | 7F       | 12 | £8,400     | £42   | St Andrews Timber and Building Supplies                        | £2,100.00      |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 7.00                       | 4YO+          | H'CAP   | 8       | £7,400  | 8       | £7,400  | 51-70                     | 5     | 1M6F     | 14 | £6,400     | £34   | CALA Homes (East) Ltd  | £840.00        |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 7.30                       | 3YO+          | H'CAP   | 8       | £6,400  | 8       | £6,400  | 46-60                     | 6     | 5F       | 14 | £4,400     | £24   | 188.com  | £312.50        |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
|                            |               |   | 57      | £52,600 | 57      | £52,600 |                           |       |          |    | £44,800    |       |  | £5,557.50      | £2,800  |  |
|                            |               |   |         |         |         |         |                           |       |          |    |            |       |  |                |         |  |
| SATURDAY 15TH SEPTEMBER    |               |   |         |         |         |         |                           |       |          |    |            |       | £15,960.00   |                |         |  |
| 14 RACE TIMES              | AGE           | RACE TYPE   | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING                    | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   | SPONSOR INCOME | RIF     | Notes  |
|                            |               |   |         |         |         |         |                           |       |          |    |            |       | The Caledonian Cup Raceday supporting Muirfield Riding Therapy | £0.00          |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    |            |       |  | £0.00          |         |  |
| 3.30                       | 2YO           | FILLIES' CONDITIONS<br><i>was a maiden</i>                | 4       | £4,200  | 4       | £4,200  | OPEN                      | 3     | 5F       | 14 | £12,000    | £60   | EBF  | £5,000.00      |         | EBF £5K. £300 Appearance Money guarantee to 8th place. |
|                            |               |   |         |         |         |         |                           |       |          |    | £0         |       |  |                | £0      |  |
| 4.05                       | 2YO           | NURSERY   | 14      | £10,400 | 14      | £10,400 | 0-65                      | 6     | 5F       | 14 | £4,400     | £24   | Muirfield  |                |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 4.40                       | 3YO+          | FILLIES' & MARES' H'CAP                                   | 7       | £7,600  | 7       | £7,600  | 66-85                     | 4     | 1M       | 12 | £12,400    | £64   | The EBF Scottish Premier Series Fillies' Handicap              | £4,000.00      |         | EBF £4K - EBF EXCLUSIVE RACE TITLE                     |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 5.15                       | 3YO           | H'CAP   | 11      | £10,600 | 11      | £10,600 | 61-80                     | 4     | 1M1F     | 12 | £11,200    | £58   | Muirfield  |                |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | 400     |  |
| 5.45                       | 3YO           | H'CAP<br><i>RR to confirm</i>                             | 7       | £8,600  | 7       | £8,600  | 71-90                     | 3     | 1M6F     | 14 | £25,000    | £125  | The Muirfield Caledonian Cup (A handicap) (Class 3)            | £12,000        |         | £2k RIF + £10k Dev Fund. PM to 6th and AM to 8th.      |
|                            |               |   |         |         |         |         |                           |       |          |    | £0         |       | The Caledonian Cup (A handicap) (Class 3)                      | £0             |         |  |
| 6.20                       | 3YO+          | H'CAP   | 17      | £13,600 | 17      | £13,600 | 46-60                     | 6     | 7F       | 12 | £4,400     | £24   | Muirfield  |                |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 6.55                       | 3YO+          | H'CAP   | 10      | £8,000  | 10      | £8,000  | 46-65                     | 6     | 5F       | 12 | £4,400     | £24   | Muirfield  | £10,000.00     |         |  |
|                            |               |   |         |         |         |         | <i>upgrade to 51-70??</i> |       |          |    | £400       |       |  |                | £400    |  |
|                            |               |   | 70      | £63,000 | 52      | £48,400 |                           |       |          |    | £75,800    |       |  | £19,000.00     | £14,000 |  |
|                            |               |   |         |         |         |         |                           |       |          |    |            |       |  |                |         |  |
| SUNDAY 30TH SEPTEMBER      |               |   |         |         |         |         |                           |       |          |    |            |       | £9,920.00  |                |         |  |
| 15 RACE TIMES              | AGE           | RACE TYPE   | Runs 17 | Run Fee | Runs 18 | Run Fee | RATING                    | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   | SPONSOR INCOME | RIF     | Notes  |
|                            |               |   |         |         |         |         |                           |       |          |    |            |       | Supporting Your Services Family Raceday                        | £920.00        |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    |            |       |  | £920.00        |         |  |
| 2.10                       | 2YO           | NOVICE  | 7       | £7,600  | 7       | £7,600  | OPEN                      | 4     | 1M1F     | 12 | £7,000     | £37   | Save the Children Breeders Supporting Racing EBF Novice Stakes | £1,000.00      |         | EBF £1k  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 2.40                       | 2YO           | NURSERY   | 8       | £6,400  | 8       | £6,400  | 0-65                      | 6     | 5F       | 14 | £4,400     | £24   | The Royal Scots Club   | £0.00          |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 3.15                       | 3YO           | H'CAP   | 11      | £10,600 | 11      | £10,600 | 66-85                     | 4     | 7F       | 12 | £8,200     | £43   | The Royal Regiment of Scotland                                 | £0.00          |         | Royal Scots Perpetual Trophy                           |
|                            | <i>3YO+ ?</i> |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 3.45                       | 3YO+          | CONFINED H'CAP  | 8       | £7,400  | 8       | £7,400  | 61-75                     | 5     | 5F       | 14 | £5,400     | £29   | UBS Wealth Management  | £460.00        |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 4.20                       | 3YO+          | FILLIES' & MARES' H'CAP<br><i>Move to 14 October 2019</i> | 8       | £9,400  | 8       | £9,400  | 71-90                     | 3     | 1M       | 14 | £20,000    | £100  | The EBF Stallions Scottish Premier Fillies' Handicap           | £8,000.00      | £1,800  | EBF £8K - EBF EXCLUSIVE RACE TITLE                     |
|                            |               |   |         |         |         |         |                           |       |          |    | £0         |       |  |                | £0      |  |
| 4.55                       | 3YO+          | H'CAP   | 13      | £10,800 | 13      | £10,800 | 51-70                     | 5     | 1M6F     | 14 | £5,900     | £31   | Your Conveyancer   |                |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
| 5.25                       | 3YO+          | APPRENTICE RIDERS' H'CAP                                  | 12      | £9,200  | 12      | £9,200  | 46-60                     | 6     | 5F       | 14 | £4,400     | £24   | Western Toyota Land Cruiser Cup                                | £0.00          |         |  |
|                            |               |   |         |         |         |         |                           |       |          |    | £400       |       |  |                | £400    |  |
|                            |               |   | 67      | £61,400 | 67      | £61,400 |                           |       |          |    | £57,700    |       |  | £10,380.00     | £4,200  |  |





| 20         |           | Fontwell £38k                  |         | MONDAY 10TH DECEMBER (ABANDONED 2017) |         |         |        |       |          |    |            |       |  | 7                  |         | £1,460.00  |  |  |  |
|------------|-----------|--------------------------------|---------|---------------------------------------|---------|---------|--------|-------|----------|----|------------|-------|--|--------------------|---------|--|--|--|--|
| RACE TIMES | AGE       | RACE TYPE                      | Runs 16 | Run Fee                               | Runs 18 | Run Fee | RATING | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   | SPONSOR INCOME     | RIF     | Notes  |  |  |  |
| 12.15      | 4YO+      | COND'N JOCS H'CAP HDLE         | 8       | £8,400                                | 8       | £8,400  | 0-120  | 4     | 2M4F     | 15 | £9,000     | £47   | To be Achieved   | £460.00            |         |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
| 12.45      | 4YO+      | EBF NH MAIDEN HDLE (Qualifier) | 6       | £5,800                                | 6       | £5,800  | WFA    | 5     | 2M       | 14 | £5,600     | £30   | British Stallion Studs EBF Maiden NH Hurdle Qualifier      | £1,000.00          | £0      | EBF 1k   |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    |         |  |  |  |  |
| 1.15       | 5YO+      | NOV H'CAP CHASE                | 7       | £7,600                                | 7       | £7,600  | 0-120  | 4     | 2M6F     | 13 | £9,200     | £48   |  |                    | £400    |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
| 1.45       | 4YO+      | H'CAP CHASE                    | 7       | £7,600                                | 7       | £7,600  | 0-120  | 4     | 2M       | 14 | £9,200     | £48   |  |                    | £400    |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
| 2.15       | 3YO       | INTRO JUV NOV HDLE             | 8       | £10,400                               | 8       | £10,400 | WFA    | 2     | 2M       | 14 | £20,000    | £100  |  |                    | £0      | £8,100   |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £0         |       |  |                    | £0      |  |  |  |  |
| 2.45       | 4YO+      | H'CAP HRDLE                    | 10      | £11,000                               | 10      | £11,000 | 0-130  | 3     | 3M       | 15 | £11,200    | £58   |  |                    | £400    |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
| 3.20       | 5YO+      | H'CAP CHASE                    | 7       | £7,600                                | 7       | £7,600  | 0-110  | 4     | 3M       | 14 | £9,200     | £48   |  |                    | £400    |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
|            |           |                                | 53      | £58,400                               | 53      | £58,400 |        |       |          |    | £75,800    |       |  | £1,460.00          | £10,100 |  |  |  |  |
| 21         |           | TUESDAY 1ST JANUARY            |         |                                       |         |         |        |       |          |    |            | 6     |  | New Years Day      |         | £20,000.00   |  |  |  |
| RACE TIMES | AGE       | RACE TYPE                      | Runs 18 | Run Fee                               | Runs 19 | Run Fee | RATING | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   | SPONSOR INCOME     | RIF     | Notes  |  |  |  |
| 12.30      | 4YO       | JUV NOV HURDLE                 | 6       | £6,800                                | 6       | £6,800  | WFA    | 4     | 2M       | 14 | £6,200     | £33   | To be Achieved   | £20,000            |         | Totepool provide £100 bto and memento (invoice totepool for bto)   |  |  |  |
|            | Heats 1&2 |                                |         |                                       |         |         |        |       |          |    | £400       |       | The First Foot Juvenile Hurdle (Class 3)                   |                    | £400    |  |  |  |  |
| 1.05       | 4YO+      | H'CAP HDLE                     | 9       | £10,200                               | 9       | £10,200 | 0-140  | 3     | 3M       | 15 | £20,200    | £103  |  |                    |         | Totepool provide £100 bto and memento (invoice totepool for bto)   |  |  |  |
|            | Heats 3&4 |                                |         |                                       |         |         |        |       |          |    | £400       |       | The Hair of the Dog Handicap Hurdle (Class 3)              |                    | £400    |  |  |  |  |
| 1.40 ITV   | 5YO+      | H'CAP CHASE                    | 6       | £8,800                                | 6       | £8,800  | 0-145  | 2     | 2M4F     | 14 | £30,000    | Free  | The Auld Reekie Steeple Chase (A Handicap Chase) (Class 2) | £2,500             | £0      | If C4 Tote provide £150 bto and upgraded memento (trtainer and jockey also) as well as branded no cloths (invoice bto and no cloths) |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £0         |       |  |                    | £0      |  |  |  |  |
| 2.15 ITV   | 4YO+      | H'CAP HDLE                     | 7       | £9,600                                | 7       | £9,600  | OPEN   | 2     | 2M       | 15 | £30,000    | Free  | The Hogmaneigh Hurdle (A Handicap) (Class 2)               |                    | £0      | If C4 Tote provide £150 bto and upgraded memento (trainer and jockey also) as well as branded no cloths (invoice bto and no cloths)  |  |  |  |
|            | NYS Final |                                |         |                                       |         |         |        |       |          |    | £0         |       |  |                    | £0      |  |  |  |  |
| 2.49       | 4YO+      | H'CAP HDLE                     | 9       | £9,200                                | 9       | £9,200  | 0-120  | 4     | 2M3F     | 15 | £10,200    | £53   |  | £0                 | £400    | Totepool provide £100 bto and memento (invoice totepool for bto)   |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
| 3.25       | 5YO+      | H'CAP CHASE                    | 6       | £6,800                                | 6       | £6,800  | 0-105  | 4     | 3M       | 13 | £8,200     | £43   |  | £0                 | £400    | Totepool provide £100 bto and memento (invoice totepool for bto)   |  |  |  |
|            |           | Novices REMOVED in 2019        |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
|            |           |                                | 43      | £51,400                               | 43      | £51,400 |        |       |          |    | £106,400   |       |  | £20,000.00         | £7,100  |  |  |  |  |
| 22         |           | Ludlow                         |         |                                       |         |         |        |       |          |    |            | 6     |  | MONDAY 7TH JANUARY |         | £0.00  |  |  |  |
| RACE TIMES | AGE       | RACE TYPE                      | Runs 18 | Run Fee                               | Runs 19 | Run Fee | RATING | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   | SPONSOR INCOME     | RIF     | Notes  |  |  |  |
| 12.30      |           | Potential Division             |         |                                       |         |         |        |       |          |    |            |       | To be Achieved   | £0.00              |         |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    |            |       | Novice   |                    |         |  |  |  |  |
| 1.00       | 4YO+      | MAIDEN HDLE                    | 11      | £9,600                                | 11      | £9,600  | WFA    | 5     | 2M       | 14 | £5,600     | £30   |  |                    | £400    |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
| 1.30       | 5YO+      | NOV H'CAP CHASE                | 6       | £6,800                                | 6       | £6,800  | 0-120  | 4     | 2M4F     | 14 | £7,200     | £38   |  |                    | £400    |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
| 2.00       | 4YO+      | H'CAP HDLE                     | 12      | £10,200                               | 12      | £10,200 | 0-105  | 4     | 2M       | 15 | £5,900     | £31   |  |                    | £400    |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
| 2.30       | 4YO+      | H'CAP HDLE                     | 8       | £8,400                                | 8       | £8,400  | 0-105  | 4     | 3M       | 15 | £5,900     | £31   |  |                    | £400    |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       |  |                    | £400    |  |  |  |  |
| 3.00       | 5YO+      | H'CAP CHASE                    | 5       | £7,000                                | 5       | £7,000  | 0-140  | 3     | 2M       | 14 | £15,200    | £78   | Kilmany Cup (A handicap Steeple Chase) (Class 3)           |                    | £800    | EB - Perpetual bronze ( Contact Jane Gillies to present)   |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £400       |       | The Kilmany Cup (A Handicap Steeple Chase) (Class 3)       |                    | £400    |  |  |  |  |
| 3.30       | 4YO+      | OPEN NH FLAT                   | 9       | £7,200                                | 9       | £7,200  | WFA    | 6     | 2M       | 14 | £5,000     | £25   |  |                    | £0      |  |  |  |  |
|            |           |                                |         |                                       |         |         |        |       |          |    | £0         |       |  |                    | £0      |  |  |  |  |
|            |           |                                | 51      | £49,200                               | 51      | £49,200 |        |       |          |    | £46,800    |       | £0   | £0.00              | £2,800  |  |  |  |  |

| 23         |      | Chepstow £40.5k Lingfield £39k           |         | FRIDAY 18TH JANUARY |         |         |        |       |          |    |            |       |  | 6                                     |                | The Rabble Burns Day Raceday |   | £2,920.00 |  |  |  |
|------------|------|--|---------|---------------------|---------|---------|--------|-------|----------|----|------------|-------|--|---------------------------------------|----------------|------------------------------|---|-----------|--|--|--|
| RACE TIMES | AGE  | RACE TYPE                                | Runs 18 | Run Fee             | Runs 19 | Run Fee | RATING | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   |                                       | SPONSOR INCOME | RIF                          | Notes   |           |  |  |  |
| 12.40      | 4YO+ | H'CAP HDLE<br><b>2M? - ND TO CONFIRM</b> | 7       | £7,600              | 7       | £7,600  | 0-105  | 4     | 2M3F     | 15 | £5,900     | £31   | To be Achieved   |                                       | £320.00        |                              |   |           |  |  |  |
| 1.15       | 5YO+ | NOV H'CAP CHASE                          | 11      | £9,600              | 11      | £9,600  | 0-105  | 4     | 2M7F     | 14 | £7,200     | £28   |  |                                       |                | £400                         |   |           |  |  |  |
| 1.45       | 4YO+ | MARES NOV HDLE                           | 7       | £7,600              | 7       | £7,600  | WFA    | 4     | 2M       | 14 | £5,000     | £27   | Cosmic Case Mares' Only Novices Hurdle (Class 5)<br><b>The Cosmic Case Mares' Only Novices Hurdle (Class 5)</b>  |                                       |                | £400                         |   |           |  |  |  |
| 2.20       | 4YO+ | H'CAP HDLE                               | 7       | £8,600              | 7       | £8,600  | 0-135  | 3     | 2M       | 15 | £11,400    | £69   |  |                                       |                | £400                         |   |           |  |  |  |
| 2.55       | 4YO+ | H'CAP CHASE                              | 6       | £6,800              | 6       | £6,800  | 0-100  | 5     | 2M4F     | 14 | £6,200     | £38   | Forth Radio  |                                       | £2,000.00      |                              | £400  |           |  |  |  |
| 3.30       | 4YO+ | OPEN NH FLAT                             | 8       | £6,400              | 8       | £6,400  | WFA    | 6     | 2M       | 14 | £5,000     | £25   |  |                                       |                | £0                           |   |           |  |  |  |
| 4.00       | 4YO+ | H'CAP HDLE                               | 6       | £6,800              | 6       | £6,800  | 0-110  | 4     | 2M7F     | 15 | £0         | £34   |  |                                       |                | £0                           |   |           |  |  |  |
|            |      |  | 52      | £53,400             | 52      | £53,400 |        |       |          |    | £42,700    |       |  |                                       | £2,320.00      | £1,600                       |   |           |  |  |  |
| 24         |      | SATURDAY 2ND FEBRUARY                    |         |                     |         |         |        |       |          |    |            | 7     |  | The bet365 Edinburgh National Raceday |                | £21,000.00                   |   |           |  |  |  |
| RACE TIMES | AGE  | RACE TYPE                                | Runs 18 | Run Fee             | Runs 19 | Run Fee | RATING | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   |                                       | SPONSOR INCOME | RIF                          | Notes   |           |  |  |  |
| 12.55      | 5YO+ | NOVICE CHASE                             | 5       | £7,000              | 5       | £7,000  | WFA    | 3     | 2M4F     | 13 | £12,000    | £62   | bet365 Scottish Future Champions' Novices' Steeple Chase (Class 3)   |                                       | £0.00          | £2,000                       | bet365 325k invoice 3 months before   |           |  |  |  |
| 1.30       | 4YO+ | VETERANS' CHASE                          | 4       | £4,200              | 4       | £4,200  | 0-125  | 3     | 2M6F     | 14 | £15,400    | £79   | The Scottish Future Champions' Novices' Steeple Chase (Class 3)<br>bet365  |                                       | £1,000.00      | £400                         | EBF 1k  |           |  |  |  |
| 2.05 ITV4  | 4YO+ | H'CAP HDLE                               | 5       | £8,000              | 5       | £8,000  | OPEN   | 2     | 2M       | 15 | £40,000    | Free  | bet365 Scottish County Hurdle (A Handicap) (Class 2)<br><b>The Scottish County Hurdle (A Handicap) (Class 2)</b>   |                                       | £0.00          | £3,000                       |   |           |  |  |  |
| 2.40       | 5YO+ | H'CAP CHASE                              | 6       | £7,800              | 6       | £7,800  | 0-140  | 3     | 2M       | 14 | £20,200    | £103  | bet365 Scottish Champion Steeple Chase (A Handicap) (Class 3) (For The Bowes-Lyon Trophy)<br><b>The Scottish Champion Steeple Chase (A Handicap) (Class 3) (For The Bowes-Lyon Trophy)</b> |                                       | £0.00          | £800                         | Bowes-Lyon perpetual trophy   |           |  |  |  |
| 3.15 ITV4  | 5YO+ | H'CAP CHASE                              | 12      | £13,200             | 12      | £13,200 | 0-150  | 2     | 4M       | 16 | £40,000    | £250  | bet365 Edinburgh National (A Handicap Chase) (Class 2)<br><b>The Edinburgh National (A Handicap Chase) (Class 2)</b>   |                                       | £20,000.00     |                              | £400  |           |  |  |  |
| 3.45       | 5YO+ | H'CAP HDLE                               | 13      | £11,800             | 13      | £11,800 | 0-115  | 4     | 2M       | 15 | £8,200     | £43   | bet365   |                                       | £0.00          | £400                         |   |           |  |  |  |
| 4.20       | 5YO+ | OPEN HUNTERS' CHASE                      | 6       | £5,800              | 6       | £5,800  | WFA    | 5     | 3M2F     | 14 | £5,000     | £25   | bet365 Scottish Foxhunter Steeple Chase (A Hunter Chase) (Class 3)<br><b>The Scottish Foxhunter Steeple Chase (A Hunter Chase) (Class 5)</b>   |                                       | £0.00          |                              | £0  |           |  |  |  |
|            |      |  | 51      | £57,800             | 51      | £57,800 |        |       |          |    | £142,400   |       |  |                                       | £21,000.00     | £9,900                       |   |           |  |  |  |
| 25         |      | SUNDAY 3RD FEBRUARY                      |         |                     |         |         |        |       |          |    |            | 7     |  | The Scottish Cheltenham Trials Day    |                | £20,000.00                   |   | Notes     |  |  |  |
| RACE TIMES | AGE  | RACE TYPE                                | Runs 18 | Run Fee             | Runs 19 | Run Fee | RATING | CLASS | DISTANCE | SF | PRIZEMONEY | Entry | SPONSOR/RACE TITLE   |                                       | SPONSOR INCOME | RIF                          | Notes   |           |  |  |  |
| 12.50      | 4YO+ | NOV H'CAP CHASE                          | 8       | £8,400              | 8       | £8,400  | 0-120  | 4     | 2M4F     | 14 | £8,200     | £43   | To be Achieved<br>bet365   |                                       | £0.00          | £400                         |   |           |  |  |  |
| 1.25       | 4YO  | JUV HURDLE (LISTED)                      | 5       | £8,000              | 5       | £8,000  | WFA    | 1     | 2M       | 14 | £25,000    | £125  | bet365 Scottish Triumph Hurdle Trial (A Juvenile Hurdle) (Class 2)<br><b>The Scottish Triumph Hurdle Trial (A Juvenile Hurdle Race) (Class 1 Listed Race)</b>                              |                                       | £5,000.00      | £3,000                       |   |           |  |  |  |
| 2.00       | 5YO+ | NOVICE HURDLE                            | 5       | £8,000              | 5       | £8,000  | WFA    | 2     | 2M       | 14 | £20,000    | £100  | Sky Bet Supreme Scottish Trial Novices Hurdle (A Novices' Hurdle Race) (Class 2)<br><b>The Scottish Supreme Novices' Hurdle Trial (Class 2)</b>  |                                       | £5,000.00      | £3,000                       | race title must not have "the" prefixing Sky Bet. Sky Bet must always appear as two words |           |  |  |  |
| 2.35       | 4YO+ | NOVICE HURDLE                            | 6       | £8,800              | 6       | £8,800  | WFA    | 2     | 3M       | 14 | £20,000    | £100  | Albert Bartlett Scottish Trial (A Novices' Hurdle Race) (Class 3)<br><b>The Scottish Trial (A Novices' Hurdle Race) (Class 3)</b>  |                                       | £5,000.00      | £3,000                       | £0  |           |  |  |  |
| 3.10       | 4YO+ | PERTEMPS H'CAP HDLE QUALIFIER            | 11      | £12,600             | 11      | £12,600 | OPEN   | 2     | 3M2F     | 15 | £20,000    | £100  | PerTEMPS Network   |                                       | £5,000.00      | £3,000                       | Increases to £5k in 2019 (final year of contract).  |           |  |  |  |
| 3.40       | 5YO+ | H'CAP CHASE                              | 8       | £8,400              | 8       | £8,400  | 0-120  | 4     | 3M3F     | 14 | £11,500    | £59   | bet365   |                                       | £0.00          | £0                           |   |           |  |  |  |
| 4.15       | 4YO+ | OPEN NH FLAT                             | 8       | £6,400              | 8       | £6,400  | WFA    | 6     | 2M       | 14 | £5,000     | £25   | bet365   |                                       | £0.00          | £400                         |   |           |  |  |  |
|            |      |  | 51      | £60,600             | 51      | £60,600 |        |       |          |    | £110,500   |       |  |                                       | £20,000.00     | £12,800                      |   |           |  |  |  |



**MUSSELBURGH RACECOURSE FINANCIAL SUMMARY 2018-2028**  
(incl Maintenance & Essential Capex Development Programmes)

|  | Previous Year    | Year 1           | Year 2           | Year 3           | Year 4           | Year 5           | Year 6           | Year 7            | Year 8            | Year 9            | Year 10           |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|-------------------|-------------------|-------------------|
|  | Actual 31/3/2018 | Budget 31/3/2019 | Budget 31/3/2020 | Budget 31/3/2021 | Budget 31/3/2022 | Budget 31/3/2023 | Budget 31/3/2024 | Budget 31/3/2025  | Budget 31/3/2026  | Budget 31/3/2027  | Budget 31/3/2028  |
| <b>Balance Sheet Position at Start of Year (1st April)</b> | <b>£57,397</b>   | <b>£187,215</b>  | <b>£168,385</b>  | <b>£232,385</b>  | <b>£378,385</b>  | <b>£482,385</b>  | <b>£601,385</b>  | <b>£785,385</b>   | <b>£1,034,385</b> | <b>£1,243,385</b> | <b>£1,525,385</b> |
| Add Profit/Loss for Year                                   | £175,347         | £104,670         | £250,000         | £300,000         | £300,000         | £300,000         | £300,000         | £300,000          | £300,000          | £300,000          | £300,000          |
| Add Capital Disposals                                      | £0               | £11,500          | £0               | £0               | £0               | £0               | £0               | £0                | £0                | £0                | £0                |
| Less Capital Expenditure                                   | £45,529          | £135,000         | £186,000         | £154,000         | £196,000         | £181,000         | £116,000         | £51,000           | £91,000           | £18,000           | £115,000          |
| Cash inflow/outflow  | £129,818         | -£18,830         | £64,000          | £146,000         | £104,000         | £119,000         | £184,000         | £249,000          | £209,000          | £282,000          | £185,000          |
| <b>Balance Sheet Position at Year End (31st March)</b>     | <b>£187,215</b>  | <b>£168,385</b>  | <b>£232,385</b>  | <b>£378,385</b>  | <b>£482,385</b>  | <b>£601,385</b>  | <b>£785,385</b>  | <b>£1,034,385</b> | <b>£1,243,385</b> | <b>£1,525,385</b> | <b>£1,710,385</b> |
| <b>Cash Position at Year End (31st March)</b>              | <b>-£364,035</b> | <b>-£409,115</b> | <b>-£371,365</b> | <b>-£251,615</b> | <b>-£147,615</b> | <b>-£28,615</b>  | <b>£155,385</b>  | <b>£404,385</b>   | <b>£613,385</b>   | <b>£895,385</b>   | <b>£1,080,385</b> |
| Add Debtors (estimate)                                     | £1,280,000       | £1,280,000       | £1,280,000       | £1,280,000       | £1,280,000       | £1,280,000       | £1,280,000       | £1,280,000        | £1,280,000        | £1,280,000        | £1,280,000        |
| Less Creditors (estimate)                                  | -£650,000        | -£650,000        | -£650,000        | -£650,000        | -£650,000        | -£650,000        | -£650,000        | -£650,000         | -£650,000         | -£650,000         | -£650,000         |
| Less Loan  | -£78,750         | -£52,500         | -£26,250         | £0               | £0               | £0               | £0               | £0                | £0                | £0                | £0                |
| <b>Balance Sheet Position at Year End (31st March)</b>     | <b>£187,215</b>  | <b>£168,385</b>  | <b>£232,385</b>  | <b>£378,385</b>  | <b>£482,385</b>  | <b>£601,385</b>  | <b>£785,385</b>  | <b>£1,034,385</b> | <b>£1,243,385</b> | <b>£1,525,385</b> | <b>£1,710,385</b> |

| Essential Capex Development Programme 2017-27   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
|---|---------------------------------------|--|--|--|--|--|--|--|--|--|--|--|---|------------|
| PROJECT   | Previous Year<br>Year to<br>31/3/2018 | Year 1<br>Budget<br>Year to<br>31/3/2019 | Expenditure<br>to-date<br>Year to<br>31/3/2019 | Year 1<br>Forecast<br>Year to<br>31/3/2019 | Year 2<br>Forecast<br>Year to<br>31/3/2020 | Year 3<br>Forecast<br>Year to<br>31/3/2021 | Year 4<br>Forecast<br>Year to<br>31/3/2022 | Year 5<br>Forecast<br>Year to<br>31/3/2023 | Year 6<br>Forecast<br>Year to<br>31/3/2024 | Year 7<br>Forecast<br>Year to<br>31/3/2025 | Year 8<br>Forecast<br>Year to<br>31/3/2026 | Year 9<br>Forecast<br>Year to<br>31/3/2027 | Year 10<br>Forecast<br>Year to<br>31/3/2028 |            |
| <b>Buildings</b>  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Repair of Parade Ring Steps and new disabled viewing area for Parade Ring                               |                                       |  |  |  | £20,000                                    |  |  |  |  |  |  |  |   |            |
| Refurbish Links Pavilion Toilets and Champagne Bar  |                                       |  |  |  | £20,000                                    |  |  |  |  |  |  |  |   |            |
| Purchase Additional TVs   |                                       |  |  |  | £10,000                                    |  |  |  |  |  |  |  |   |            |
| Major Paintwork (5 years)   |                                       |  |  |  | £10,000                                    |  |  | £10,000                                    |  |  | £10,000                                    |  |   |            |
| Re-surface Grandstand Tarmac  |                                       |  |  |  |  |  | £70,000                                    |  |  |  |  |  |   |            |
| Refurbish the turnstiles  |                                       |  |  |  | £20,000                                    |  |  |  |  |  |  |  |   |            |
| Refurbish Links Cafe  |                                       |  |  |  |  |  | £20,000                                    |  |  |  |  |  |   |            |
| Upgrade Tills - QS + grandstands (what do HP own?)  |                                       |  |  |  |  |  | £20,000                                    |  |  |  |  |  |   |            |
| Upgrade TVs (2012-13, 10 years)   |                                       |  |  |  |  |  | £20,000                                    |  |  |  |  |  |   |            |
| Refurbishment of QS (2010, 12 years)  |                                       |  |  |  |  |  |  | £100,000                                   |  |  |  |  |   |            |
| Upgrade Turnstiles  |                                       |  |  |  |  |  |  |  | £80,000                                    |  |  |  |   |            |
| New Owners & Trainers Facility  |                                       |  |  |  |  |  |  |  |  |  |  |  |   | £1,500,000 |
| Refurbish Granstand & Lothian Suite   |                                       |  |  |  |  |  |  |  |  |  |  |  |   | £500,000   |
| Purchase Cottage  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| New Grandstand on Loretto Lawn  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| <b>Grounds</b>  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Landscaping Foodcourt   |                                       | £50,000                                  | £25,000  | £50,000                                    |  |  |  |  |  |  |  |  |   |            |
| Landscaping Lawn Areas  |                                       |  |  | £85,000                                    |  |  |  |  |  |  |  |  |   |            |
| Upgrade to PA system  |                                       |  |  | £20,000                                    |  |  |  |  |  |  |  |  |   |            |
| Car Park upgrades - signage, fencing and landscaping  |                                       |  |  | £20,000                                    |  |  |  |  |  |  |  |  |   |            |
| Tarmac racetrack inner Access Road  |                                       |  |  |  |  | £80,000                                    |  |  |  |  |  |  |   |            |
| Power Project   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Final Furlong Signage   |                                       |  |  |  |  |  |  |  | £30,000                                    |  |  |  |   |            |
| <b>Racetrack</b>  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Transit Vehicle (SK52 ZBE 2002, 2nd hand purchase in 2015)  |                                       |  |  |  |  | £5,000                                     |  |  |  |  |  |  |   |            |
| Pick-up (DU55 GUG 2006, 2nd hand purchase in 2017)  |                                       |  |  |  |  |  |  |  |  |  |  | £5,000                                     |   |            |
| Verti-drainer (2007, 2nd hand purchase in 2011)   |                                       |  |  |  |  |  |  |  |  |  |  |  | £12,000                                     |            |
| Irrigator 1 (1999)  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Irrigator 2 (2010, New purchase)  |                                       |  |  |  |  | £45,000                                    |  |  |  |  |  |  |   |            |
| Irrigator 3 (2015, New Purchase)  |                                       |  |  |  |  |  |  |  |  | £45,000                                    |  |  |   |            |
| Utility Vehicle (SF65 JFJ 2016, New purchase)   |                                       |  |  |  |  |  |  |  |  |  |  | £15,000                                    |   |            |
| 50HP Kubota 1 utility tractors (SN16 CAX 2016, New purchase)  |                                       |  |  |  |  |  |  |  |  |  |  |  | £20,000                                     |            |
| 50HP Kubota 2 utility tractors (SN16 CBX 2016, New purchase)  |                                       |  |  |  |  |  |  |  |  |  |  |  | £20,000                                     |            |
| Kubota Loader fits both 50HP tractors   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| 33 HP Utility Tractor John Deere + mower + loader (SN10 FSH 2010, New purchase)                         |                                       |  |  |  |  |  |  | £20,000                                    |  |  |  |  |   |            |
| 65 HP Utility Tractor John Deere + loader (SN11 ERZ 2011, New purchase)                                 |                                       |  |  |  |  |  |  | £25,000                                    |  |  |  |  |   |            |
| Fork Lift (2006, 2nd hand purchase in 2012)   |                                       |  |  |  |  |  | £6,000                                     |  |  |  |  |  |   |            |
| Ride on Mower Jacobssen (2000, 2nd hand purchase in 2005)   |                                       |  |  |  | £50,000                                    |  |  |  |  |  |  |  |   |            |
| Road Sweeper (AE56 JFX 2006, 2nd hand purchase 2011)  |                                       |  |  |  |  |  | £12,000                                    |  |  |  |  |  |   |            |
| Mounted lawn mower Isikei (2006)  |                                       |  |  |  | £8,000                                     |  |  |  |  |  |  |  |   |            |
| Stables Suction Vehicle (2008)  |                                       |  |  |  |  |  |  |  |  |  |  |  |   | £45,000    |
| Kanga Kid + attachments (2014)  |                                       |  |  |  |  |  |  |  |  |  |  |  |   | £14,000    |
| Trailers x 6  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Upgrade Irrigation System (pumps etc) (2012)  |                                       |  |  |  |  |  |  | £10,000                                    |  |  |  |  |   |            |
| Running Rail Front Straight (2014)  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Running Rail Back Straight  |                                       |  |  |  |  |  |  |  | £15,000                                    |  |  |  |   |            |
| Frost Sheets  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Tarmac & rubber stables horsewalk   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| New back straight & bottom bend   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| <b>Office</b>   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Office IT equipment   |                                       |  |  |  | £20,000                                    | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                      | £3,000     |
| Upgrade website and ticketing system IT Equipment (server every 5 years)                                |                                       |  |  |  | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                     | £3,000                                      | £3,000     |
| IT Replace Zebra Printer (2016 - 5 years)   |                                       |  |  |  |  |  | £5,000                                     |  |  |  |  |  |   |            |
| Office Extension  |                                       |  |  |  | £15,000                                    |  |  |  |  |  |  |  |   |            |
| Upgrade Website & Ticketing System (2017, 5years)   | £45,529                               |  |  |  |  |  |  |  | £50,000                                    |  |  |  |   | £50,000    |
| <b>Extras</b>   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Purchase Disabled persons transporters (£10k each)  |                                       |  |  | £10,000                                    | £10,000                                    |  |  |  |  |  |  |  |   |            |
| Purchase Disabled scooters (single internal)  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Electronic Number Board - Parade Ring (2012, 10 years)  |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| 02 WIFI   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Professional Fees   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| <b>Funding and income</b>   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Machinery and Equipment Dispersal   |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| Grants and Contributions (Scottish Enterprise, BHA Racing Foundation & HPL catering capex contribution) |                                       |  |  |  |  |  |  |  |  |  |  |  |   |            |
| <b>TOTAL</b>  | <b>£45,529</b>                        | <b>£50,000</b>                           | <b>£25,000</b>                                 | <b>£185,000</b>                            | <b>£186,000</b>                            | <b>£154,000</b>                            | <b>£196,000</b>                            | <b>£181,000</b>                            | <b>£116,000</b>                            | <b>£51,000</b>                             | <b>£91,000</b>                             | <b>£18,000</b>                             | <b>£115,000</b>                             |            |